

### Forward-looking Information, Risk, and Uncertainties

Certain information regarding Linamar set forth in this presentation and oral summary, including management's assessment of the Company's future plans and operations may constitute forward-looking statements. This information is based on current expectations that are subject to significant risks and uncertainties that are difficult to predict. Actual results may differ materially from these anticipated in the forward-looking statement due to factors such as customer demand and timing of buying decisions, product mix, competitive products and pricing pressure. In addition, uncertainties and difficulties in domestic and foreign financial markets and economies could adversely affect demand from customers. These factors, as well as general economic and political conditions and public health threats, may in turn have a material adverse effect on the Company's financial results. Please also refer to Linamar's most current Management's Discussion and Analysis of Financial Condition and Results of Operations ("MD&A") and Annual Information Form ("AIF"), as replaced or updated by any of Linamar's subsequent regulatory filings, which set out the cautionary disclaimers, including the risk factors that could cause actual events to differ materially from these indicated by such forward looking statements. These documents are available at The Company assumes no obligation to update the forward-looking statements. Content is protected by copyright and may not be reproduced or repurposed without express written consent by the Company.

# **Outline**



### **Company Overview**

### **Industrial Segment Review**

### **Mobility Segment Review**

### **Financial Summary**



### **Key Facts**

#### **Profile**

#### **Corporate Information**

#### **Guelph, Canada**

Headquartered



#### Leadership

Linda Hasenfratz, Executive Chair Jim Jarrell, CEO & President



#### **Business Lines**

**Mobility Segment** 

Tier 1 Automotive Parts Supplier (Precision Metallic)

#### **Industrial Segment**

- OEM Aerial Work Platform (AWP) Equipment
- OEM Agriculture Equipment

#### **Brands**













#### **Company Description**

An advanced and diversified manufacturer that intersects at the lines of leading-edge product technology and deep manufacturing expertise. Linamar is creating future solutions aimed at powering vehicles, motion, work and lives.



Photo: eAxle Gearbox Assembly

#### **Key Figures**

#### Revenue (CAD)

\$10.6B FY 2024 \$2.5B

Q3 2025

#### **Founded**

1966

By Frank Hasenfratz

#### **Employees**

34,000+

**Global Team Members** 

#### **Operating Structure**

2

8

Operating Segments

**Operating Groups** 

#### **Global Footprint**

**75** 

**Factories** 

16

**R&D Centers** 

5

Continents

19 Countries

# **Technologies We Deliver**

**Light Metal Casting** 



**Forging** 



**Metal Forming** 



**Machining & Assembly** 



**Engineered Products** 



Engineering & Prototype
Development



Innovative Tooling and Measurement Solutions



Precision Automation & Robotics



Data Systems & Solutions



### **Industries We Serve Globally**















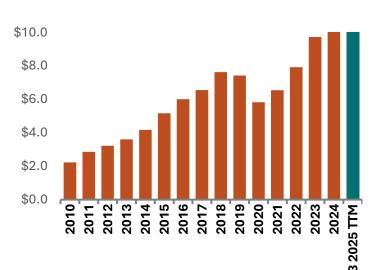




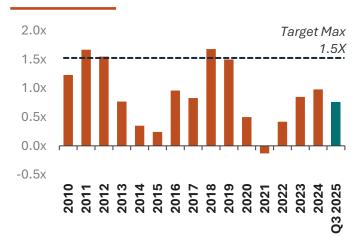
#### **Company Overview / Financial Profile**

#### Revenue

(in Billions CAD)

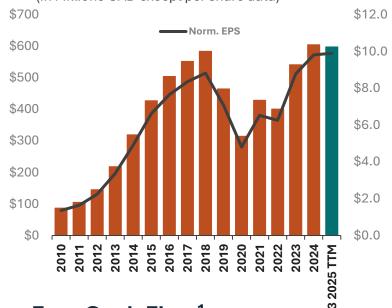


#### **Net Debt to EBITDA<sup>2</sup>**

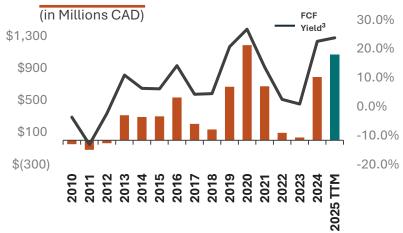


# Normalized Net Earnings and Normalized EPS<sup>1</sup>

(in Millions CAD except per share data)



#### Free Cash Flow<sup>1</sup>



6

#### **History of Performance**



#### **Double Digit Growth Target**

- Historical Sales Growth CAGR of 9.8% (10 yrs), 11.3% (30 yrs) as of FY2024
- Track record of consistent performance
- Consecutive Positive FCF<sup>1</sup> in last 12 years

#### **Positioned for Future**



#### **Financial Stability**

- Consistent prudent management of the balance sheet
- Willingness to re-invest annually to fund continued growth
- Liquidity levels and borrowing capacity enables company to be opportunistic while still mitigating risks

<sup>-</sup> Net Earnings – Normalized, Earnings Per Share – Normalized and Free Cash Flow (FCF) are Non-GAAP Financial Measures. Please refer to "Non-GAAP and Other Financial Measures" b the separately released Q3 2025 MD& - Proforma FBITDA includes trailing twelve months FBITDA on acquisitions, when applicable, 2020 Net Debt to Proforma FBITDA was restated in Q1 2021.

<sup>2-</sup> Proforma EBITDA includes trailing twelve months EBITDA on acquisitions, when applicable. 2020 Net Debtto Proforma EBITDA was restated in Q1 2021.

3 - Free Cash Flow Yield is a non-GAAP financial ratio and the Company believes it is useful in assessing the Company's ability to generate cash. Free Cash Flow Yield is calculated as the trailing twelve months (TTM) Free Cash Flow divided by the fully diluted shares divided price. For 2024 this calculation is TTM FCF of \$788 million (2023 - \$35 million) divided by fully diluted shares of 62 million (2034 - 62 million) divided by the fully diluted shares of 62 million (2034 - 62 million) divided by fully diluted shares of 62 million (2034 - 62 million) divided by the fully diluted shares of 62 million (2034 - 62 million) divided by fully diluted shares of 62 million (2034 - 62 million) divided by fully diluted shares of 62 million (2034 - 62 million) divided by fully diluted shares of 62 million (2034 - 62 million) divided by fully diluted shares of 62 million (2034 - 63 million) divided by fully diluted shares of 62 million (2034 - 63 million) divided by fully diluted shares of 62 million (2034 - 63 million) divided by fully diluted shares of 62 million (2034 - 63 million) divided by fully diluted shares of 62 million (2034 - 63 million) divided by fully diluted shares of 62 million (2034 - 63 million) divided by fully diluted shares of 62 million (2034 - 63 million) divided by fully diluted shares of 62 million (2034 - 63 million) divided by fully diluted shares of 62 million (2034 - 63 million) divided by fully diluted shares of 62 million (2034 - 63 million) divided by fully diluted shares of 62 million (2034 - 63 million) divided by fully diluted shares of 62 million (2034 - 63 million) divided by fully diluted shares of 62 million (2034 - 63 million) divided by fully diluted shares of 62 million (2034 - 63 million) divided by fully diluted shares of 62 million (2034 - 63 million) divided by fully diluted shares of 62 million (2034 - 63 million) divided by fu

# **Sustainability Progress**



#### **Environment & Climate**

- Continued reduction in Scope 1 emissions per dollar sales, now down 24% to 2022 baseline
- Reduction in MWh energy used per dollar sales continued in 2024 as well
- 457 GWh of annual energy savings identified since 2023, 40% implemented, rooftop solar installations in ~30% of global sites
- 90% of Global Facilities are ISO14001 Registered for Environmental Management
- Global Sustainability Council established in 2022, create awareness, highlighting material issues

#### **Social**

- Corporate "Diversity Drives Results" program promotes diverse thought in creating the best decisions. Focus is always on increasing Talent Pool overall, program is grounded in Opportunity for Everyone, Advance on Merit & not Quotas
- Global Diversity Council highlights key issues and topics around the world
- Strong Focus on Gender Diversity with Women-in-STEM initiatives
- Goal of % Females Leadership positions to equate to proportionate workforce makeup

#### Governance

- 'Stepping Stool' Program Guides our Philosophy (Balancing all Stakeholders)
- 33% Board Female Gender Representation
- Shareholder Engagement Policy in place through <u>contactyourboard@linamar.com</u>
- Corruption and Anti-Money Laundering Annual Training
- Whistle-blower policy and incident system available to voice concerns through linamar.ethicspoint.com/

## **Consistent, Long-term Performance**

### Consistent, Sustainable **Growth Driving from Diversity**

Diversified revenue streams, synergistic balanced business model

### Flexibility to Mitigate Risk

Capital Asset Profile enables us to redeploy under-utilized equipment to changing market needs, broad product portfolio for a variety of propulsion and systems maximizes potential

### **Prudent Balance Sheet**

Target Max of <1.5x Net Debt to EBITDA

Allows for substantial capital deployment over short, medium and long term

### **Return Excess Cash** to Shareholders

Deploying via Common Share Repurchases and Dividends within capital allocation strategy framework

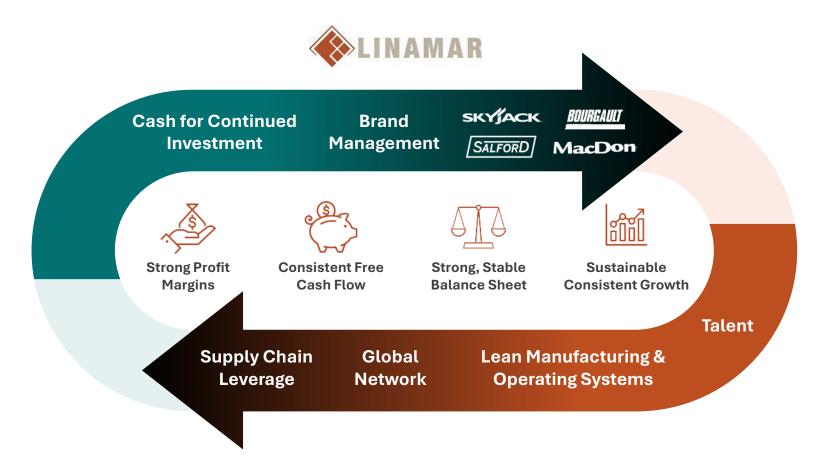
### Linamar's Powerful Balanced & Diversified Business Model

#### INDUSTRIAL SEGMENT

focused on North America, generates cash and shares brand management knowledge.

#### **MOBILITY SEGMENT**

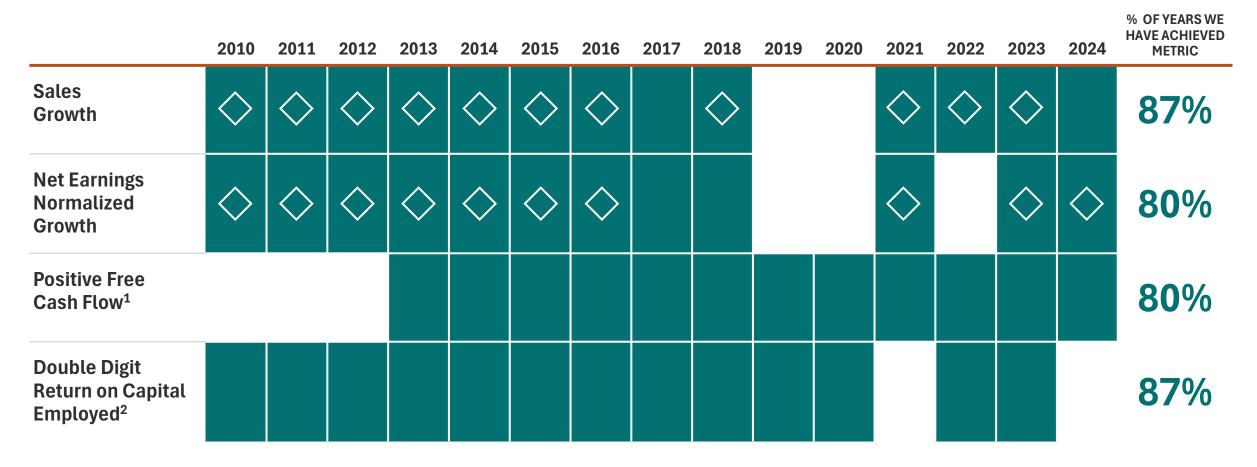
with its global reach and advanced capabilities, supports the Industrial segment by providing expertise and resources.



This **synergistic model** drives consistent growth, positive cash flow, and a strong balance sheet.

### Track Record of Financial Performance





<sup>1 -</sup> Free Cash Flow (FCF) and Net Earnings (NE) – Normalized are Non-GAAP Financial Measures. Please refer to "Non-GAAP and Other Financial Measures" in the separately released Q4 2024 MD&A.

<sup>2 -</sup> Return of Capital Employed (ROCE) is a non-GAAP financial ratio and the Company finds it useful in assessing the underlying operational performance and in making decisions regarding the ongoing operations of the business. ROCE (A/B) is calculated as Earnings base (A) which is trailing twelve-month Operating Earnings of \$611 million (Q4 2023 - \$775 million) divided by Capital Employed (B) which is Equity (the most directly comparable measure as presented in the Company's Consolidated Statements of Financial Position) less Contributed Surplus of \$38 million (Q4 2023 - \$34 million) plus Long-Term Debt of \$2,293 million (Q4 2023 - \$1,772 million) less Cash of \$1,055 million (Q4 2023 - \$653 million).

### The Linamar Advantages

#### **Investment Highlights**

#### Solid financial performance

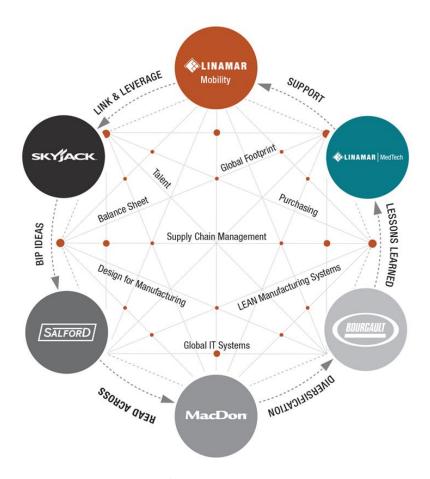
- Consistent growth in sales, earnings, and cashflow
- Consistently strong balance sheet

#### Strong strategy delivering growth

- Diversified synergistic growth model
- Vertically integrated

#### **Excellent culture**

- Entrepreneurial, responsive, nimble and lean
- Long term focus on customers, employees, and shareholders



Independent Businesses that are Value-Connected through the Linamar Way

# Tariffs - Manageable, Creating Opportunities

232 Foreign Steel & Aluminum & Derivatives

**50%** 

Applied to Metals and Non-US Metal Content of >900

**Products** 



- Derivative metal products tariffs impacting some industrial business products but manageable
- Metal Market Pass Throughs in Mobility, Auto Parts Exempt if USMCA Compliant, some supply chain impact
- Majority Metal Purchased Domestically in Industrial

### Foreign Built Vehicles

25%

25% on non-US content only inside USMCA



- Canada will tariff vehicles if OEM stops production in Canada
- Cost of building a car in US >> Mexico, likely bigger than the estimated 12.5% tariff
- More likely for the Japanese and Koreans to shift Asia production re high volumes (1.3 million & 1.4 million vehicles respectively)

#### **Auto Parts**

25% USMCA Compliant 0%



- Customers are Importers of Record, Pay Tariffs if Applicable
- Our Product is USMCA Compliant

## IEEPA Canada/Mexico

25% USMCA Compliant 0%



Our Product is USMCA Compliant

## **International Tariffs**

10%-100%



- We Produce Product in Same Continent as our Customers
- Nominal Level of Tariff from International Supply Chain Purchases into our US Plants



**Retaliatory Tariffs** 

 Canadian Retaliatory Tariffs Paused for Manufacturers





# OEM Aerial Work Platform (AWP) Equipment that BUILDS THE WORLD

5

Factories across Canada, Mexico, Hungary and China **1000s** 

of Rental Equipment Customers Globally 40

Years of Commitment to AWP

Market	Product	Market	
Focus	Focus	Strategy	
<ul> <li>Access     Equipment</li> <li>Material     Handling     Equipment</li> </ul>	<ul><li>Scissor Lift</li><li>Boom Lift</li><li>Telehandler</li></ul>	<ul> <li>High Quality, Simple, Reliable</li> <li>Full Range</li> <li>Maximize Customer Utilization and ROI</li> </ul>	<ul> <li>Local and Global Solutions</li> <li>Digitally Connected Products</li> <li>Sustainable</li> </ul>



# Simply Reliable AWP OEM Equipment



**Vertical Mast** Lifts

**Scissor Lifts** 

**Telescopic Booms** 

**Articulating Booms** 

**Telehandlers** 











# **Skyjack's Business Overview**



#### **Business Profile**

Skyjack proudly provides companies with quality-engineered, simple and reliable access and material handling equipment globally to maximize utilization and their return on investment.

#### **Operations & Distribution**

Manufacturing locations in Canada, Mexico, Hungary and China

**Factories** 

100s

Of Equipment **Rental Customers**  Serving primarily Construction Equipment Rental Customers such as United Rentals, Ashtead (Sunbelt), and Boels on a global basis

#### **Advantages**

Reputation as one of the world's most recognized Scissor lift OEM with leading complementary Boom and Telehandler designs. Products that are reliable, easy to operate, easy to service and maintain providing fleet managers an 'overall cost of ownership' value proposition.

#### Strategy

Global Manufacturing **Capacity Buildout** 



Skyjack facility in Mexico

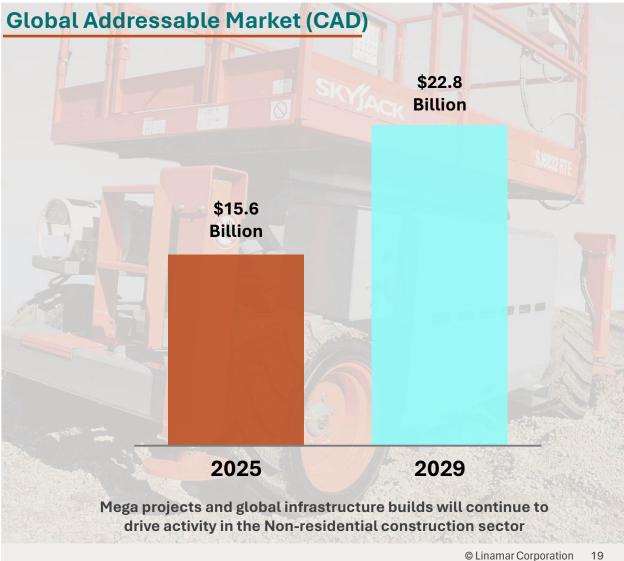
Portfolio Expansion & New Power Sources



**Customer Focused Technologies** 



Elevate Telematics & Fleet Management System





# Shortline OEM Agricultural Machinery that FEEDS THE WORLD

6

Manufacturing Facilities across Canada, US, and Hungary 3

Market-Leading Core Shortline OEM Brands 3K+

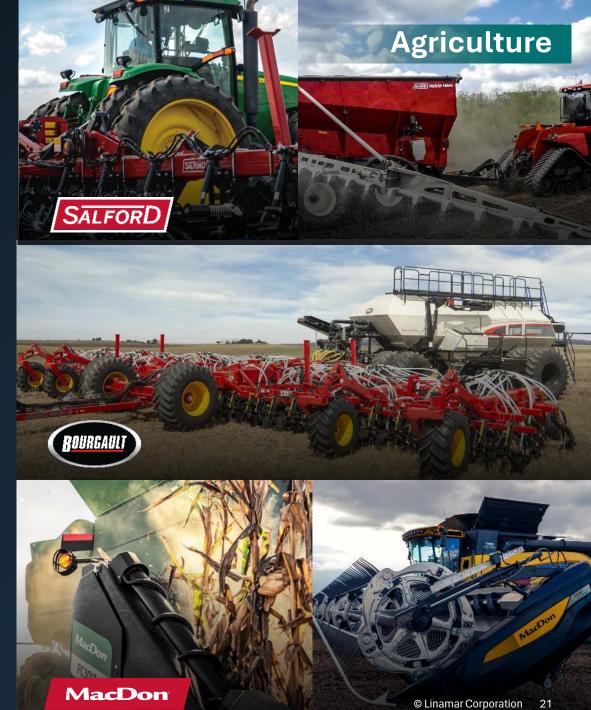
Dealers and

Distributors

Partners Globally

Global R&D Centers

Market **Product** Market **Focus** Focus Strategy Shortline Products Combine Headers Tillage • Differentiate with Technology Crop Nutrition SP Windrowers Prioritize Customer Seed Drill Seeding Connections Tillage Equipment Harvest Strong Individual Brands, Spinner Spreader Feed & Forage Collective Strength Air Boom Spreader Farm Supply • Highline / Freeform / OROS / Westward / TQP



#### **Optimized Harvest Yield & Crop Inputs**

# Multi-brand Offering of Advanced Ag OEM Equipment

### **MacDon**





Self-Propelled Windrower



FlexCorn Header



Pull-Type Mower Conditioner





Tillage Products



Pull Type Spinner Spreader Applicator



Pull-type Air Boom Applicator





Air Seed Carts



Hoe Drill Seeders



Frame Mounted Seeders

### **Agriculture Business Overview**







#### **Business Operations**

Linamar Agriculture is a group of leading OEM equipment brands with a market reputation for high-quality, specialized, innovative designs that deliver a performance advantage. Manufacturing agricultural machinery that feeds the world.

#### **Operations & Distribution**

Manufacturing locations in Canada, the United States, and Hungary.

**Factories** 

3000+

Dealers and **Distributors**  Serving primarily owner/operator end user farmers through

expansive network or independent agriculture equipment dealers.

#### **Advantages**

The combined Agriculture Group leverages the global reach, purchasing power and manufacturing prowess of Linamar to achieve operating excellence while each brand offers a niche expertise to deliver technology-leading portfolio across the entire broad acre crop production cycle.

#### Strategy

Differentiated Shortline-OEM with Leading Technologies



Distribution Network & **Customer Connections** 



Brand recognition to pull demand through a

wide distribution channels to grow share

Leverage Linamar For Global Growth

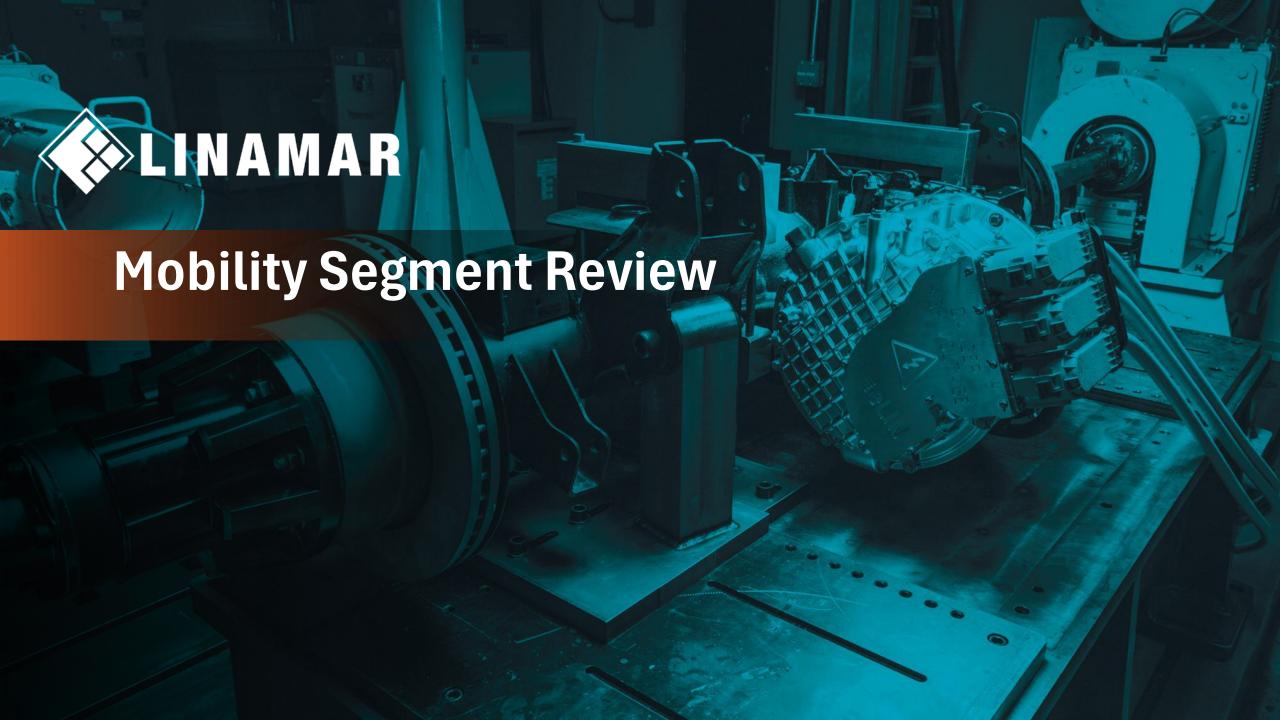


Replicate N.A. success around the world, crosssell, private label opportunities

#### Global Addressable Market (\$CAD)



Trends in Precision Ag, push for increased yields while reducing crop inputs will drive the industry to continually invest in new field machinery technologies that deliver in-field productivity.



# Tier 1 Precision Metallic Parts and System Supplier that MOVES THE WORLD

\$7.5B

2024 Revenue **65** 

Factories across 14 countries in NA, Europe & Asia

**Sustainable & Diversified Mobility Solutions** 

4

Operating Groups

84%

of Capital Assets are Flexible

Market Focus	Product Focus	Market Strategy
• ICE	<ul> <li>Propulsion</li> </ul>	Broad Product range
• HEV	Chassis &     Driveling	Flexible Equipment
• BEV	Driveline	Common Processes
• [0[]	Structural &	Const. Ohnin
• FCEV	Body	Supply Chain     Management
On and Off		Management
Highway		Lightweight Materials



## **Engineered Mobility Solutions**

### **Driveline**

### **Powertrain**

### **Engine**

### **Structure** & Chassis

### **Energy Storage**











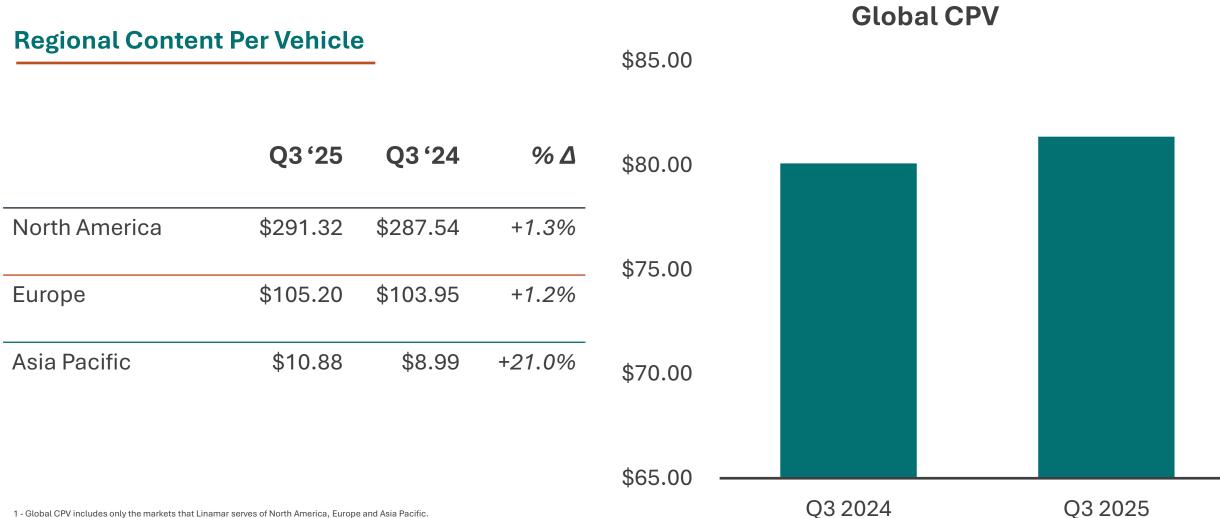
■ ICE - Internal Combustion Engine

HEV - Hybrid Electric Vehicles

BEV - Battery Electric Vehicles

FCEV - Fuel Cell Electric Vehicles

# Strong CPV Growth Driven by Key Asia Pacific Market



## **Key Facts – Aludyne North America**

#### **Select Highlights**

#### **Casting Capabilities**

Squeeze Casting High Pressure Die Casting Aluminum LPDC Hollow Aluminum LPDC Aluminum / Magnesium ThinTech **HPDC** Vacural HPDC

#### **Mission Critical Products**

Deep product breadth supporting solutions for mobility applications enabling lighter weight vehicles

Industry wide push towards sustainable aluminum creates additional demand for Aludyne products

#### **Key Customers**





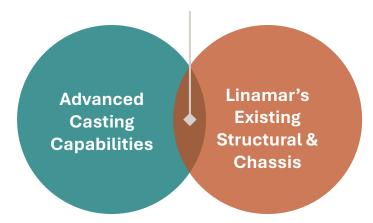




#### **Company Description**

Vertically integrated supplier providing end-to-end design, engineering and manufacturing solutions for safetycritical components

#### Innovative Solutions for **Our Customers**



#### **Key Products and Figures**



#### **Employees**

2,400+

#### **Footprint**

13 **Machining Factories** Casting



# Key Facts - Georg Fischer's Leipzig Facility

#### **Select Highlights**

#### **Core Capabilities**

Iron casting solutions of large, complex components

State-of-the-art installation with 3D printed sand cores

Horizontal molding line In-house machining

#### **Unique Market Position**

Unique offering of one of the largest box sizes in Western EU allows for serial production of large, single-piece cast components

Diverse product offering and collaborative development approach allows for strong customer relationships

#### **Key Customers**













#### **Company Description**

Leading European player with unique technological capabilities with entrenched customer relationships serving attractive and diverse offhighway end markets

#### Innovative Solutions for **Our Customers**



#### **Key Products and Figures**



#### **Employees**

284

#### Other

100+

Year Heritage

**Diverse End Markets** 

# Over \$1 Billion in Strategic Growth

### **Aludyne North America and GF Leipzig**

Highly Complementary & Advanced **Technology** 

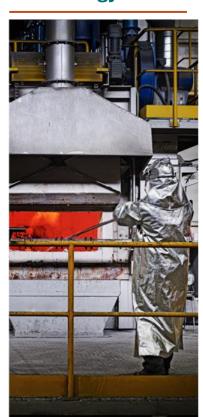
**Full-Service** Design & **Engineering** 

Reputational **Excellence** 

**Significant Growth Opportunities** 

**Footprint** 

**Opportunistic & Accretive** 













# **Global Mobility Strategies**

### ICE & Multi-Energy **Opportunities**

ICE platforms have a long-term time horizon

Solutions for OEMs in 'takeover' or 'outsourcing' projects in distressed supply situations or during make vs. buy decisions

Enable Propulsion-optionality through flexible manufacturing to limit stranded asset risk as equipment can be re-tooled for ICE, HEV, EV, FCEV, etc.

Increasing focus on Commercial MD/HD and Off Highway markets

Dedicated or Special Purpose Capital Equipment

16%

#### Asset Profile



Flexible & Redeployable Capital Equipment

84%

### **Expand EV Portfolio and Maximize Future Potential**

Vertical Integration offers OEMs scalable solutions for full eAxle System, standalone gearbox assemblies, or at component level to suit a range of procurement strategies

R&D to create next generation of advanced ePropulsion and Energy Storage products

Pursue business with new OEM EV entrants to diversify customer base

Customer risk sharing on new projects where possible to mitigate exposure

2023 acquisition of Dura-Shiloh's battery enclosures business enhances range of battery tray & enclosures manufacturing capabilities

**Photo:** Battery Enclosure

### **Grow Propulsion Agnostic** Revenues

Large Aluminum Castings, whether produced in Gravity, Low-Pressure or High-Pressure Die Casting processes can offer light weighting, reduced assembly complexity and cost advantage



Photo: Subframe

2023 acquisition of Mobex Global significantly increases the range of Suspension and Chassis products within the Mobility portfolio

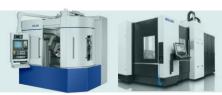


Photo: Control Arm

Linamar Structures strategy is enabling increased content per vehicle and new growth opportunities in vehicle structures/bodies, chassis and suspensions, regardless of the propulsion system

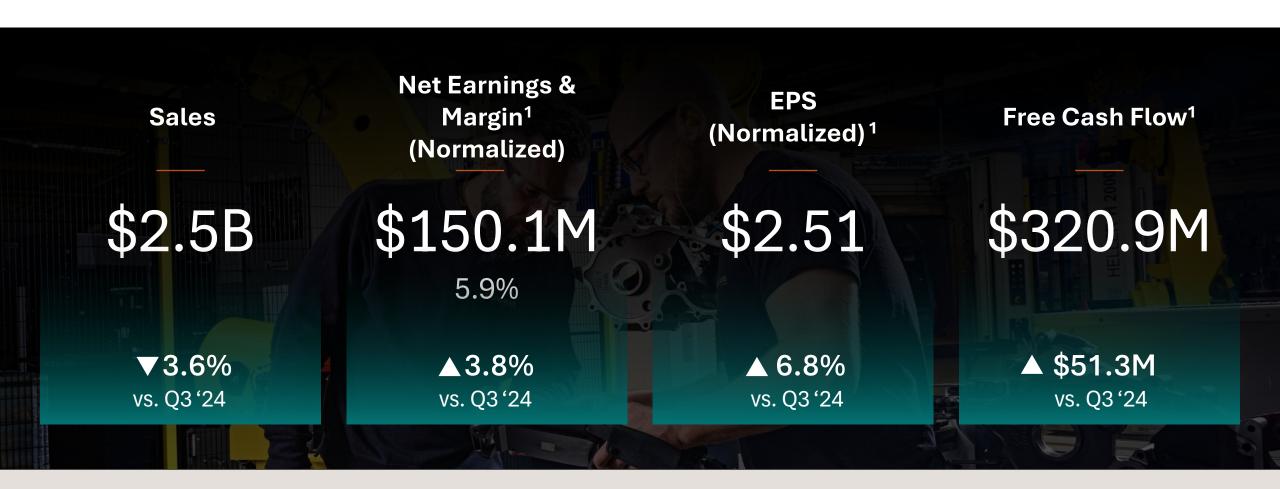
#### Flexible Assets & Agile Operations:

Across all product areas, maintain the companies' long-held philosophy of utilizing Flexible, Re-deployable CNC equipment



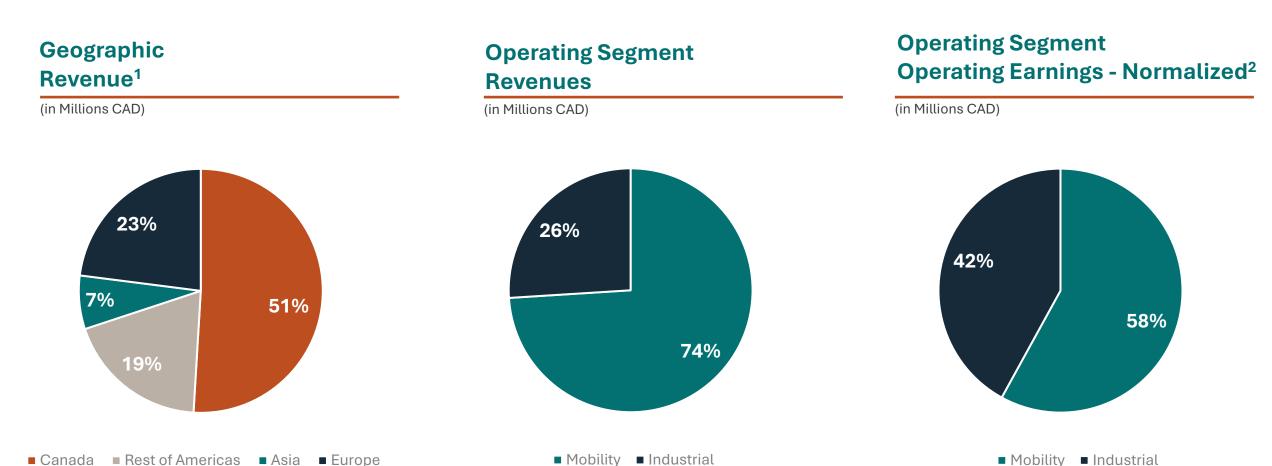


# Q3 2025: Strong Free Cash Flow & Earnings Growth



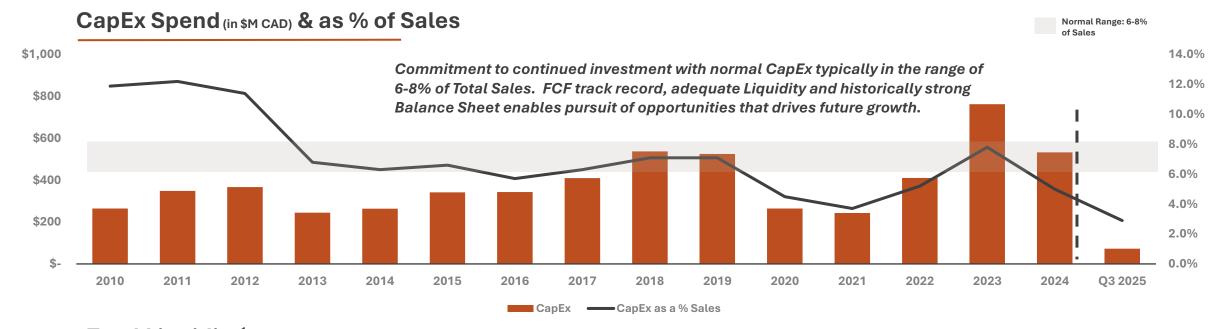
<sup>1-</sup> Net Earnings (NE) – Normalized, Net Earnings (Loss) Per Share – Diluted – Normalized (EPS), and Free Cash Flow (FCF) are Non-GAAP Financial Measures. Net Earnings – Normalized Margin represents its respective measure as a percentage of sales and is a non-GAAP financial ratio. Net Earnings, Net Earnings (Loss) Per Share – Diluted – Normalized, and Free Cash Flow Growth (representing year-over-year growth of Net Earnings, Net Earnings (Loss) per Share – Diluted – Normalized, and Free Cash Flow). Please refer to "Non-GAAP and Other Financial Measures" in the separately released Q3 2025 MD&A and in the appendix of this presentation.

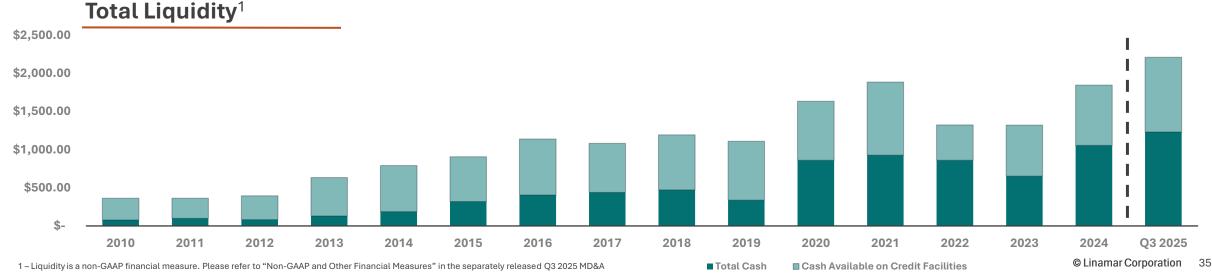
# **Geographic and Segment Splits TTM**



Growth from outside its Canadian based core has increased with expansion of global footprint. Mobility Segment growing Operating Earnings illustrates the advantages of the Linamar Diversified Manufacturer Strategy.

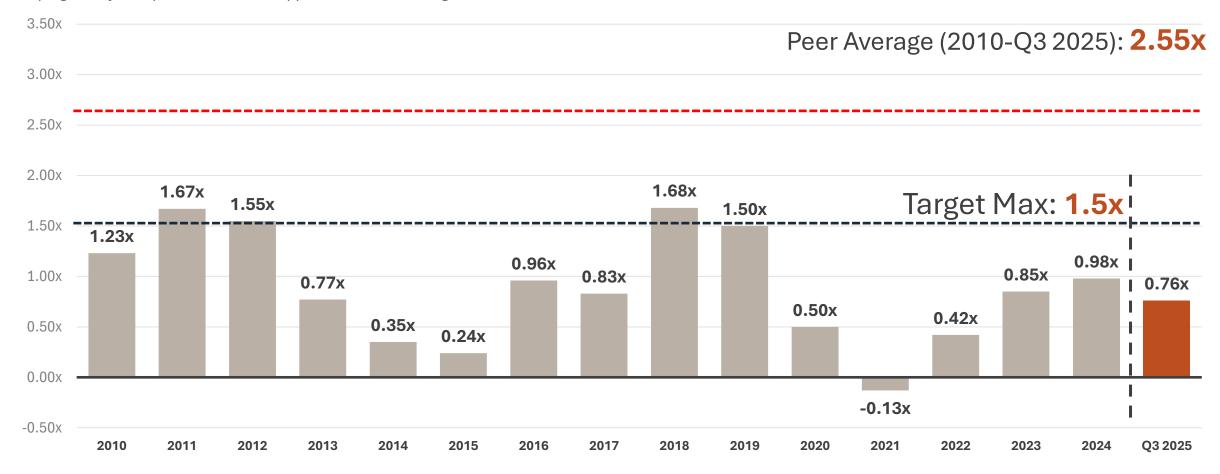
# **Cash & Liquidity Position**





### **Net Debt to EBITDA<sup>1</sup>**

Prudent Cash and Debt Management enables Linamar to maintain a heathy Balance Sheet while keeping ability to capitalize on market opportunities that drive growth.



<sup>1 -</sup> Net Debt to EBITDA is a non-GAAP financial ratio and is calculated as Net Debt divided by EBITDA. The Company believes this is a useful indicator of its financial position. Net Debt is calculated as Shortterm Borrowings and Long-Term Debt (the most directly comparable measure as presented in the Company's Consolidated Statements of Financial Position) less Cash. For Q3 2025 this calculation is Short Term Borrowings of \$Nil (Q3 2024 - \$Nil) plus Long-Term Debt of \$2,155 million (Q3 2024 - \$2,468 million) less Cash of \$1,232 million (Q3 2024 - \$824 million). For the definition of EBITDA please refer to "Non-GAAP and Other Financial Measures" in the separately released Q3 2025 MD&A.

### **Capital Markets Overview**

#### **TSX:LNR Overview**

As of November 21, 2025

\$78.47 \$4.7B **Share Price** Market Cap

1.50% **Dividend Yield** 

59.8 M **Shares Outstanding** 

1.16 3Y Beta \$806M

**Cash Returned to Shareholders (2010-2024)** 

104.1k

Avg. 3M Daily Volume (TSX)

\$44.21-\$79.52 52W Range

0.78x

P/BV vs. 5Y Average of 0.84x

#### **Analyst Coverage**

Firm	Analyst	Email
BMO Capital Markets	Etienne Ricard	Etienne.Ricard@bmo.com
CIBC Capital Markets	Ty Collin	Ty.Collin@cibc.com
Raymond James	Michael Glen	Michael.Glen@raymondjames.ca
Scotiabank Capital Inc.	Jonathan Goldman	Jonathan.Goldman@scotiabank.com

#### **Current Multiples**

Multiple	Current Price	2025E	2026E	3Y Average	5Y Average
EV/NTM EBITDA	\$78.47	3.50x	3.20x	3.56x	3.89x
Forward PE	\$78.47	7.81x	6.88x	7.15x	8.28x
P/CFPS	\$78.47	4.42x	3.67x	3.72x	3.72x

#### **Price vs. Analyst PT's**



# Share Buyback Update

### **Status of Share Repurchases**

- 2024 NCIB program to date has retired nearly 1.8 million shares
- To date, Linamar has returned nearly \$100 million to shareholders as a result

### **Renewed NCIB Program Details**

- Renewed NCIB to November 2026
- Able to repurchase up to a maximum of 3,850,534 shares
- Representing up to a maximum of 10% of the public float

### **Capital Allocation Strategy**

- Ensure Balance Sheet at Optimal Levels
- Continued Investment in Innovation and Growth (Organic & Inorganic)
- Excess liquidity beyond that for share buybacks, dividends and further debt repayment

### **Balancing Growth & Returning Cash to Shareholders**

#### **Free Cash Flow Priorities**

**Ensure Balance Sheet** is at an optimal level

**Prioritize continued Investment** in Innovation and Growth (Both Organic and Inorganic)

- Beyond first two priorities, use Excess Liquidity towards:
- NCIB to Buyback Shares, particularly when share price undervaluation is evident
- Growth of Dividend Payments
- Further debt repayment or cash conservation for risk mitigation based on economic outlook

**Normalized Operating** 

Normal Range 14.0-18.0%

Margin<sup>1</sup>(%)

# Segmented Outlook FY 2025 Guidance

Mobility	FY 2025 Latest Outlook	FY 2025 Outlook Provided on Aug 13, 2025
Sales Growth (%)	Growth	Growth
Normalized OE Growth <sup>1</sup> (%)	Strong Double-Digit Growth	Strong Double-Digit Growth
Normalized Operating Margin <sup>1</sup> (%) Normal Range 7.0-10.0%	Expansion Normal Range	Expansion Normal Range
Industrial	FY 2025 Latest Outlook	FY 2025 Outlook Provided on Aug 13, 2025
Sales Growth (%)	Double Digit Decline	Double Digit Decline
Normalized OE Growth <sup>1</sup> (%)	Double Digit Decline	Double Digit Decline

Contraction

**Normal Range** 

#### **Outlook Assumptions:**

- Continued market decline in Agriculture sector
- Small increase in sales from the acquisition of Aludyne North American operations
- The Novelis fire, Nexperia chip shortages & JLR cyberattack having some impact, full extent still being determined
- Feeling some tariff impact, largely in industrial business, but manageable

**Below Normal Range** 

Contraction

# **Outlook FY 2025 Guidance**

Consolidated	FY 2025 Latest Outlook	FY 2025 Outlook Provided on Aug 13, 2025
Sales Growth (%)	Modest Decline	Modest Decline
Normalized EPS Growth <sup>1</sup> (%)	Growth	Growth
Normalized Net Margin <sup>1</sup> (%) Normal Range 7.0-9.0%	Expansion	Expansion
Capex Capex % of Sales Normal Range 6.0-8.0%	Decline From Prior Year Below Normal Range	Flat To Prior Year Below Normal Range
Leverage Net Debt to EBITDA	Very Strong Balance Sheet	Very Strong Balance Sheet
Free Cash Flow <sup>1</sup>	Strongly Positive FCF	Strongly Positive FCF

### **Outlook FY 2026 Guidance**

Consolidated	FY 2026 Latest Outlook	FY 2026 Outlook Provided on Aug 13, 2025
Sales Growth (%)	Growth	<b>Modest Growth</b>
Normalized EPS Growth (%)	Growth	Growth
Normalized Net Margin <sup>1</sup> (%) Normal Range 7.0-9.0%	Expansion	Expansion
Capex Capex % of Sales Normal Range 6.0-8.0%	Increase From Prior Year Below Normal Range	Flat To Prior Year Below Normal Range
Leverage Net Debt to EBITDA	Very Strong Balance Sheet	Very Strong Balance Sheet
Free Cash Flow <sup>1</sup>	Strongly Positive FCF	Strongly Positive FCF

#### **Outlook Assumptions:**

- Strong Mobility segment growth somewhat tempered by Industrial market declines
- Full year sales and earnings from the acquisition of Aludyne North American operations boosting top and bottom line
- Full year sales and earnings of the Leipzig Casting Facility also adding to results
- Novelis, Nexperia and JLR impacts excluded
- Known tariff impacts are included

