



CIBC Fall Investor Conference

September 28, 2023



Forward Looking Information, Risk and Uncertainties

Certain information regarding Linamar set forth in this presentation and oral summary, including management's assessment of the Company's future plans and operations may constitute forward-looking statements. This information is based on current expectations that are subject to significant risks and uncertainties that are difficult to predict. Actual results may differ materially from these anticipated in the forward-looking statements due to factors such as customer demand and timing of buying decisions, product mix, competitive products and pricing pressure. In addition, uncertainties and difficulties in domestic and foreign financial markets and economies could adversely affect demand from customers. These factors, as well as general economic and political conditions and public health threats, may in turn have a material adverse effect on the Company's financial results. Please also refer to Linamar's most current Management's Discussion and Analysis of Financial Condition and Results of Operations ("MD&A") and Annual Information Form ("AIF"), as replaced or updated by any of Linamar's subsequent regulatory filings, which set out the cautionary disclaimers, including the risk factors that could cause actual events to differ materially from these indicated by such forward looking statements. These documents are available at <https://www.linamar.com/investors>. The Company assumes no obligation to update the forward-looking statements, or to update the reasons why actual results could differ from those reflected in the forward-looking statements. Content is protected by copyright and may not be reproduced or repurposed without express written consent by the Company.

Diverse Key Products

INDUSTRIAL



MOBILITY



Electrified
Products



Structural and
Chassis



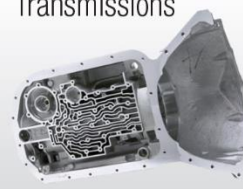
Engine



Driveline

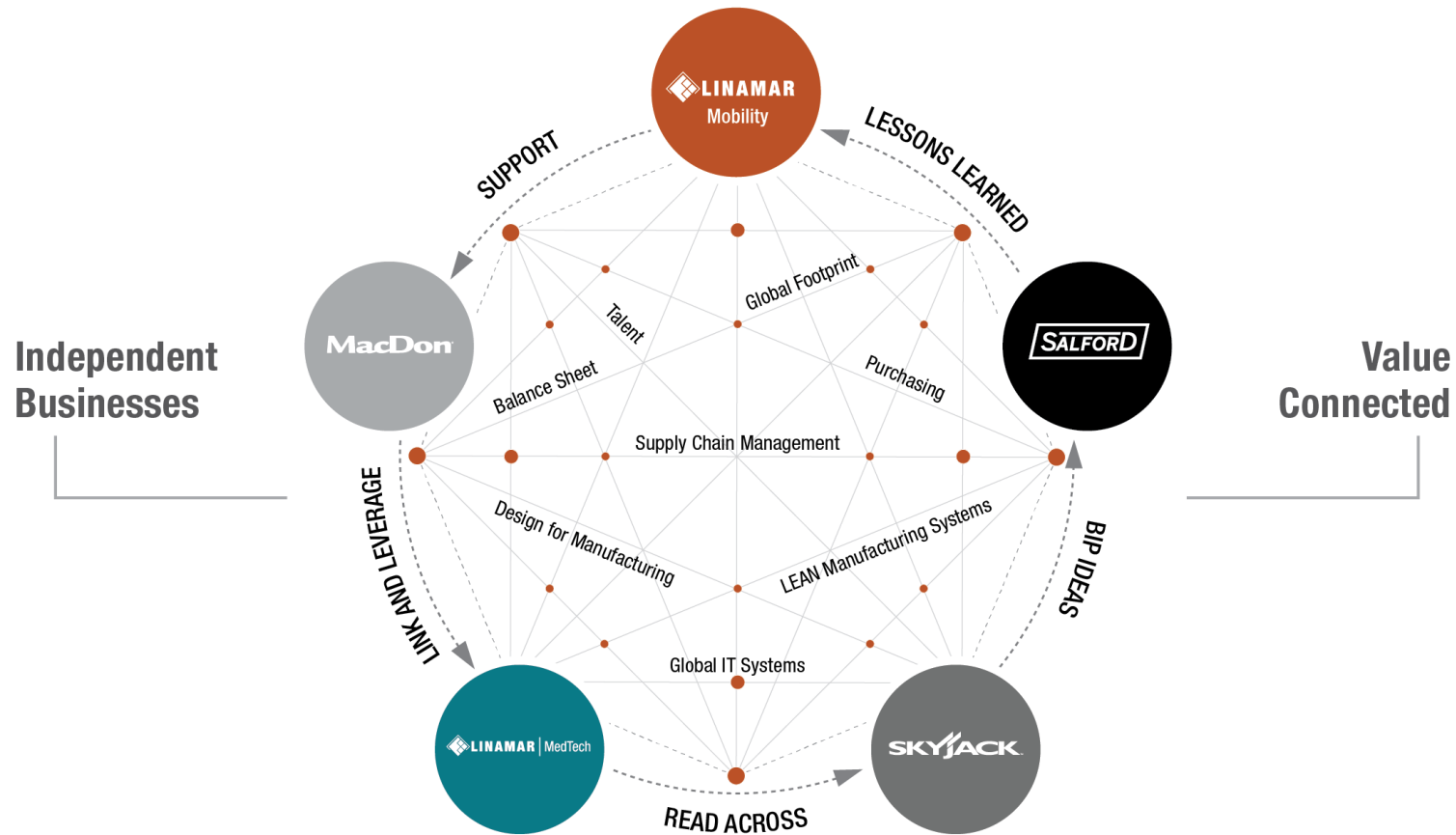


Transmissions



Linamar's Unique Value Creation Model

Deeply Interconnected Businesses Driving Value Across Multiple Vectors



Market Concentration Balance

Industrial

Mobile Industrial Equipment | Fabricated Assemblies

Sales
28%

Mobility

Engine | Transmission | Driveline | Body

Sales
72%

ACCESS



14.2

AGRICULTURAL



13.9

AUTOMOTIVE



66.1

OFF HIGHWAY



1.8

COMMERCIAL



4.0

A futuristic orange car is driving through a digital city street. The scene is filled with glowing blue and red light trails, suggesting high speed and advanced technology. The car is positioned in the center-right of the frame, moving towards the viewer. The background features a complex network of blue lines and structures, resembling a digital or data environment. The overall atmosphere is high-tech and dynamic.

MOBILITY

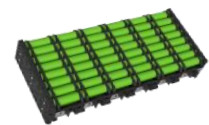
Mobility Products Portfolio



Power
Generation



Energy
Storage



Propulsion



Structural
and Chassis



Advanced Driveline

Power
Transfer Units



Rear Drive
Unit



Disconnect

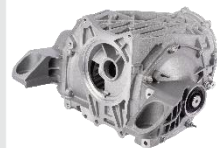


Propulsion

Engine



Driveline



Transmission

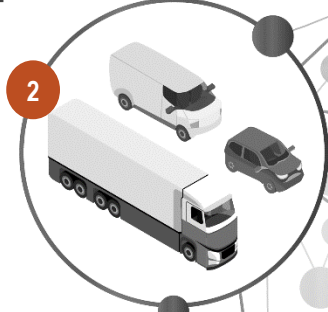


Diverse Electrification Strategy Maximizes Potential

Diverse Vehicle Types

- Pass car, CUV/SUV, Light truck
- Commercial vehicles
- Trucks Class 1-8
- Off road vehicles

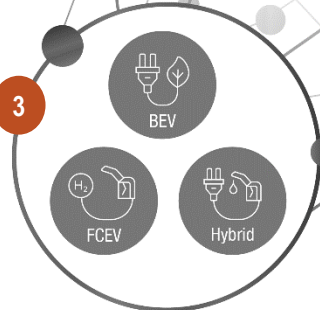
2



Diverse Propulsion Types

- BEV
- Hybrid
- FCEV

3



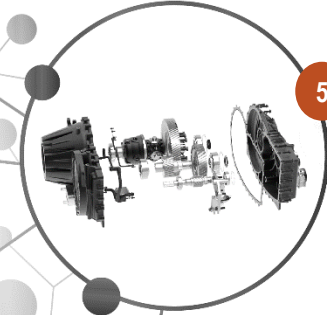
1

Diverse Products

- Propulsion System
- Structural and Chassis
- Power Generation
- Power Storage

Maximizing Electrification Opportunities

5



Scalable Solutions

- Individual components
- Sub-assemblies
- Integrated systems
- Full system solutions.

5



Diverse & Growing Customer Base

- Traditional OEM's
- New Entrants

Innovation: eLIN eAxe Product Family



Light Duty
Independent eAxe



eLD 05

Vehicle Class

1 2 3 4 5 6 7 8

Light Duty Beam
eAxe



eLD 05

Vehicle Class

1 2 3 4 5 6 7 8

Utility Duty Beam
eAxe



eUD 10

Vehicle Class

1 2 3 4 5 6 7 8

Medium Duty Beam
eAxe



eMD 15

Vehicle Class

1 2 3 4 5 6 7 8

- Linamar's eLIN Product Solutions Group finalized the family of eAxe products with a range of Electrified Propulsion solutions for Light Duty Independent eAxe, Light Duty Beam eAxe, Utility Duty Beam eAxe and Medium Duty Beam eAxe
- Portfolio family covers Passenger Car to Medium Duty Commercial Vehicle (Vehicle Classes 1 through 6) with Peak Output Torque of 5,000 to 15,000 Nm

New “Linamar Structures Group” Vision

Market Tailwinds

- BEVs
- Lightweighting
- Safety Critical

Cost-competitive, vertical integration with the right technology for the application

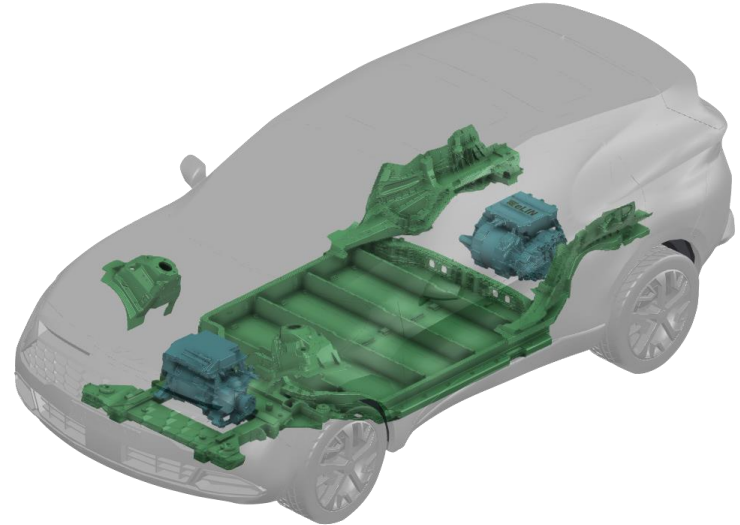
- Machining
- Fabricated Extruded Assemblies
- Light Metal Casting
- Application specific bonding methods

Engineered Products

- Technical Support for Customers
- Upfront product engineering in the design and development phase

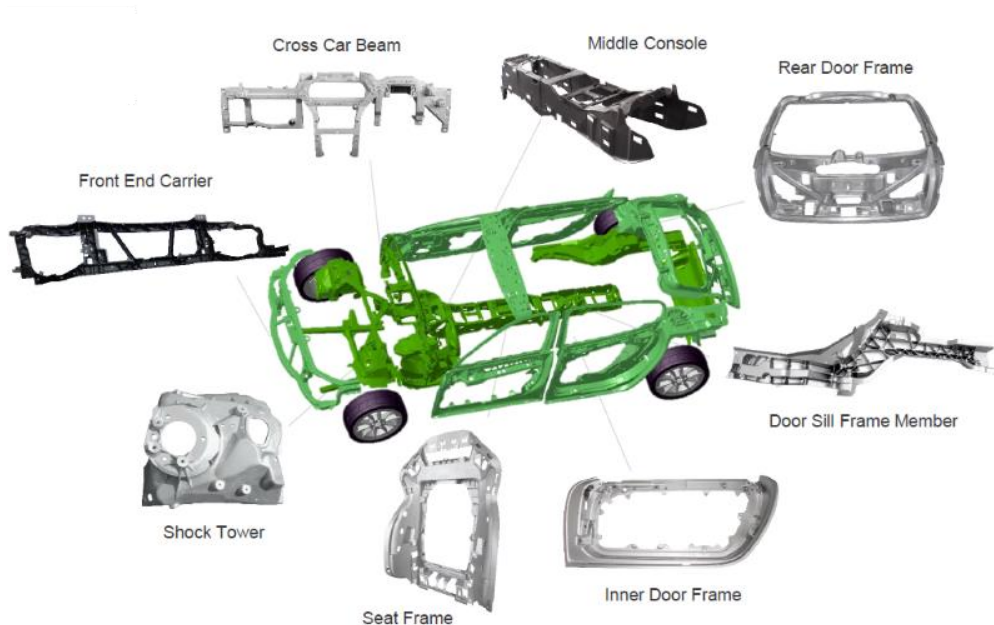
Scale and Resources to Execute

- Financially and technically capable
- Diverse capabilities enables customers to have a one stop solution
- Global Footprint to support common customer platforms



Structural & Chassis Portfolio Expanding

Structural Opportunities in Light Metals



- Increasing opportunities in Electrified and Propulsion Agnostic product, mitigating potential risk of ICE exposure in a transitioning Mobility market going forward



Knuckles



Control Arms



Cross Members



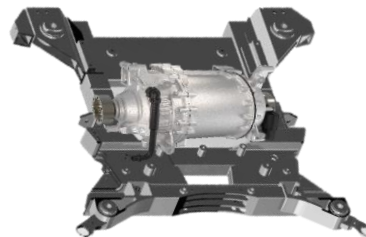
Subframe



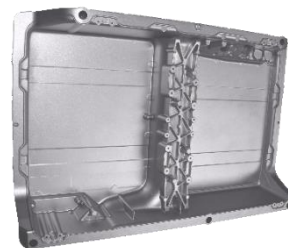
Side Members



Subframe Components



Full eAxle Subframe-cradle Integration



Battery Enclosures

Construction Started on new GIGA Structural Component Facility

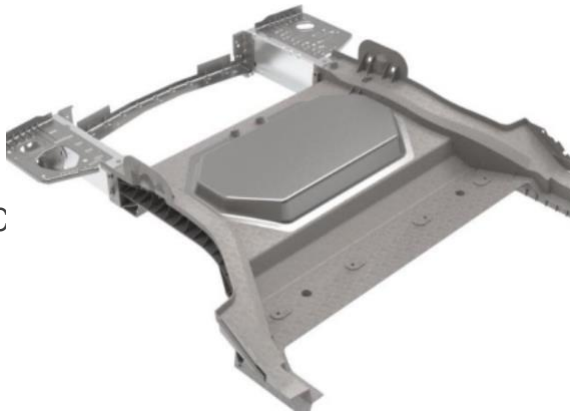
Continued Execution of Structural & Chassis High Pressure Die Casting Strategy

Linamar First Supplier to Invest in Giga Casting Technology in NA or Europe

Giga Casting Key to Lightweighting Electrified Vehicles

Key Facts

- Location Welland, Ontario
- Construction begins immediately
- 3 x 6100 ton giga HPDC machines
- SOP February 2025



Picture courtesy of Bühler Group

Acquisition of 3 Dura-Shiloh Battery Enclosures Facilities

Transaction Details

- Deal signed May 30th, Closed August 3rd
- \$325M USD Transaction Price
- Accelerates Linamar Electrification Strategy and portfolio expansion
- Highlights Linamar's strategic focus on market opportunities in EV Structures
- Integration plans ongoing

Products

Battery Enclosure Assemblies



Facility Locations



Muscle Shoals, Alabama, US



Skopje, North Macedonia



Strakonice, Czech Republic

Acquisition of Mobex Global's US Assets

Transaction Details

- Deal signed September 21st, expected to close in 4th quarter
- \$70M USD Transaction Price
- Aligns to the 'Linamar Structures' Strategy, increases propulsion agnostic content
- Bolsters Suspension & Chassis portfolio as well as design & engineering capabilities in safety-critical components
- Post-close Integration planning and coordination underway

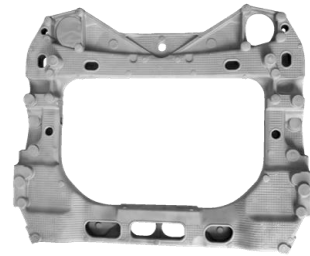
Products



Knuckles



Control Arms



Subframes

Linamar Structures Group

A Fully EV and Propulsion Agnostic Group – Already ~\$1.4 Billion Sales at Peak and Growing

HPDC

Mills River

Giga Casting Plant

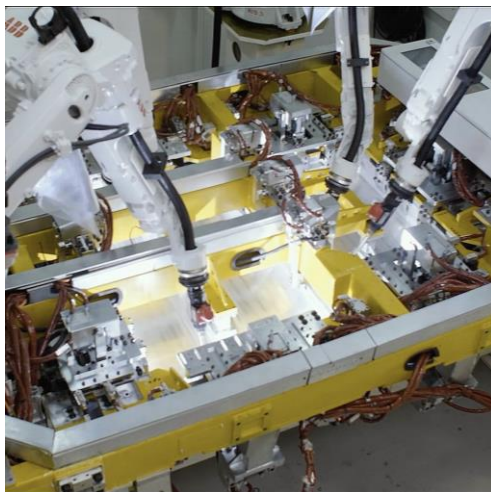


~\$400 Million

Battery Enclosure Plants

Dura Shiloh 3 Plants

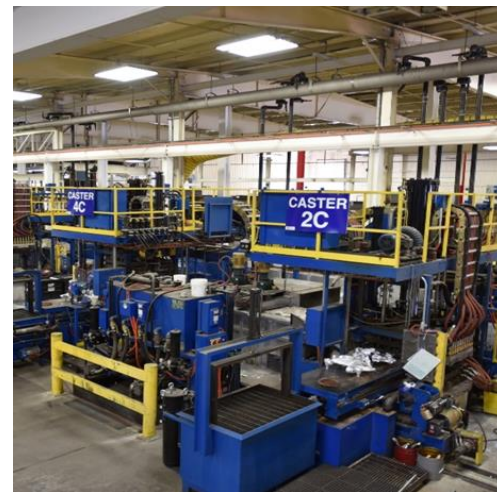
Linamar 1 Plant



~\$600 Million

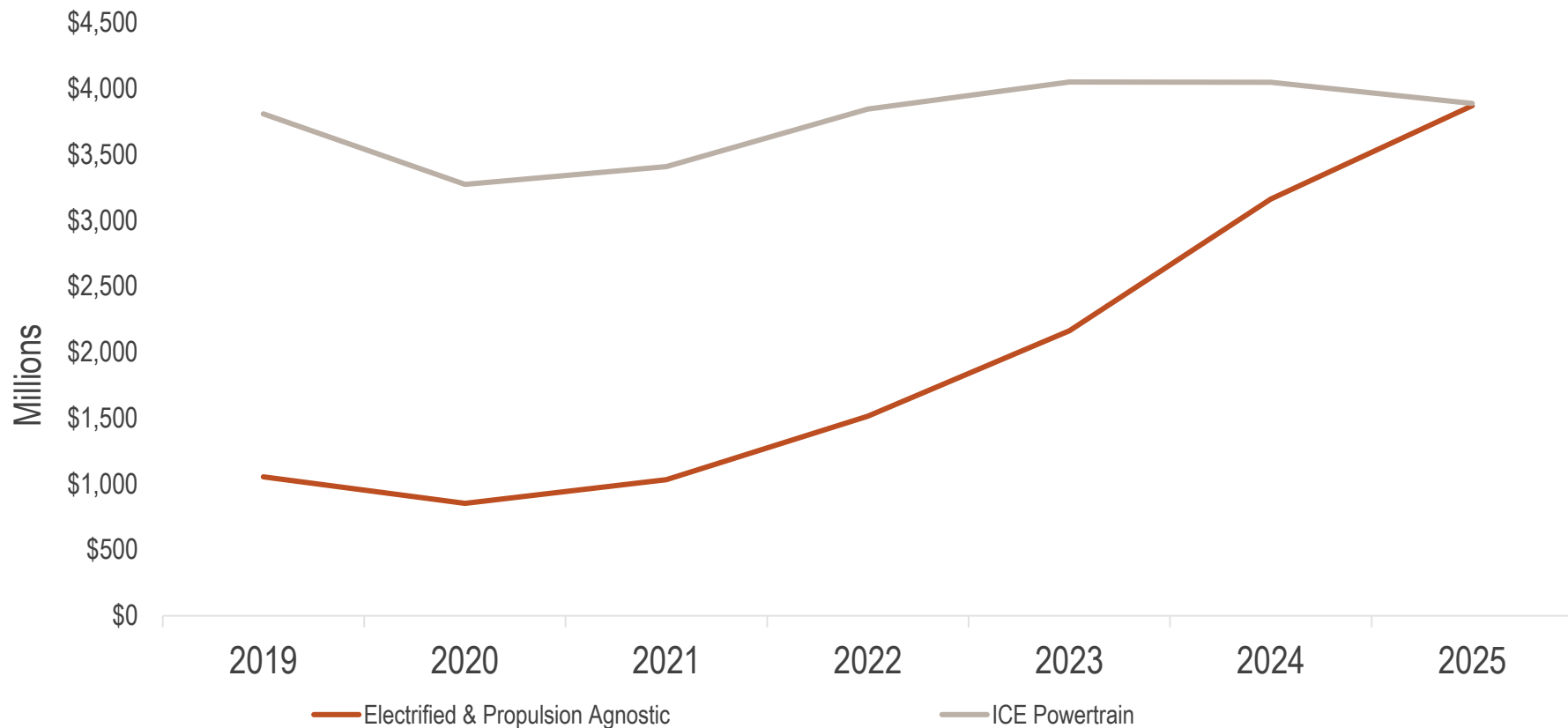
Mobex – Suspension & Chassis

LPDC & Machining

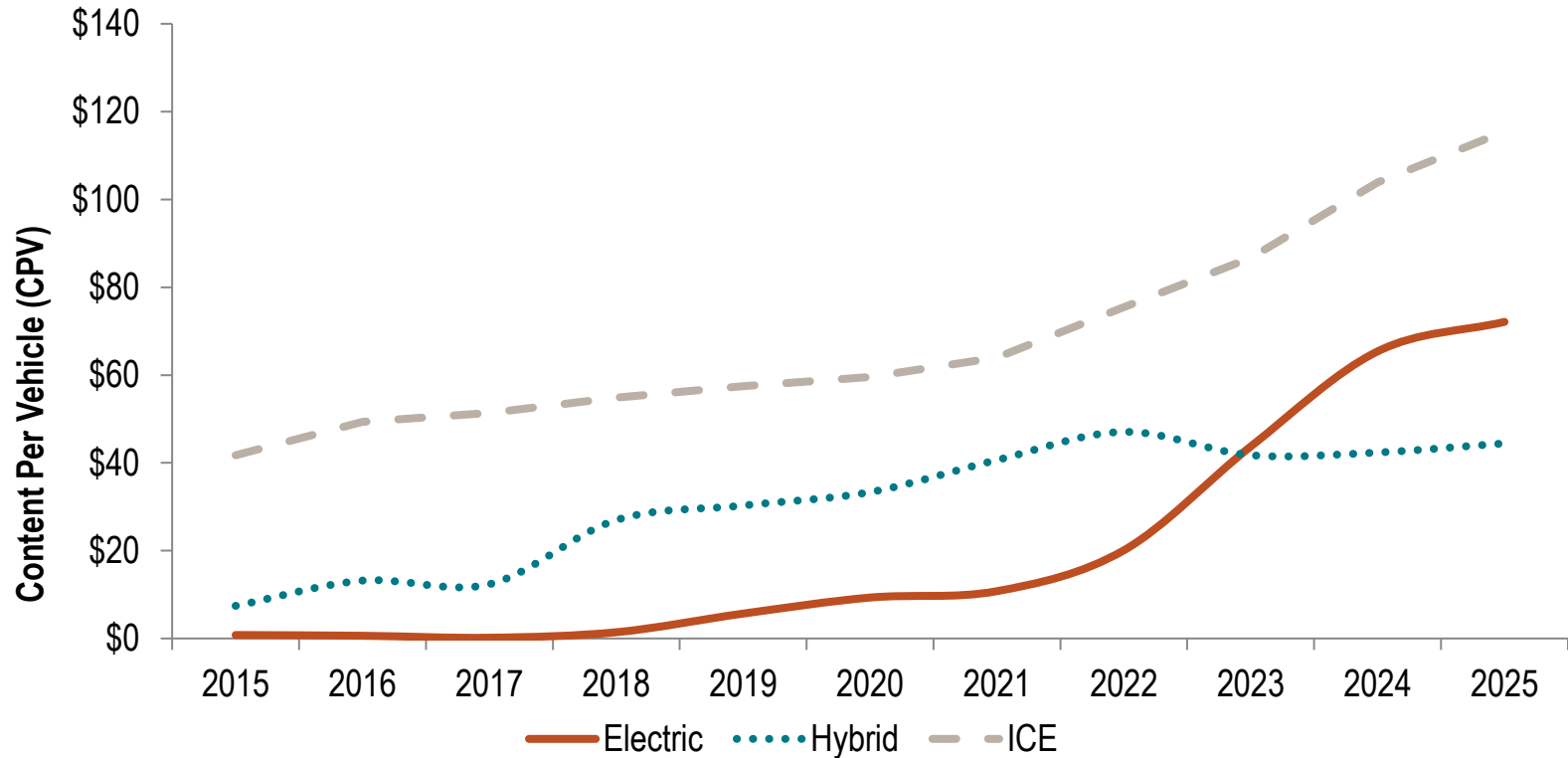


~\$450 Million

Electrified & Propulsion Agnostic Sales Intersect ICE Powertrain by 2025



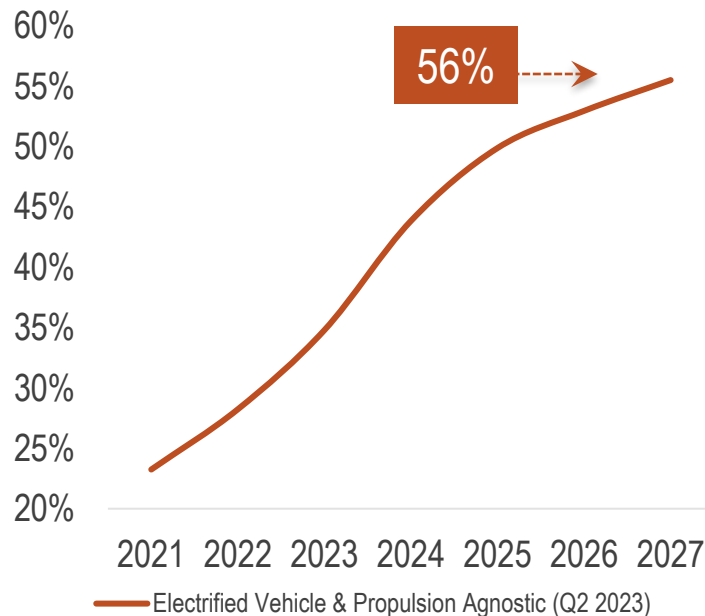
Electrified Vehicles Key Growth Opportunity for Linamar



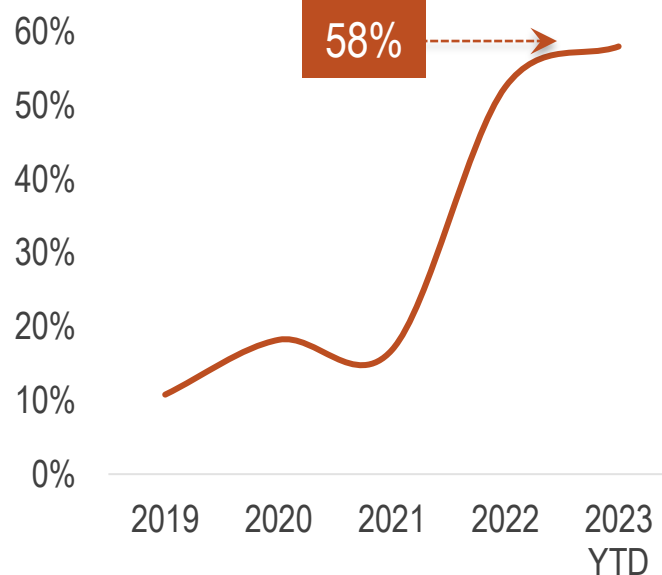
Strong Electrified & Propulsion Agnostic Wins

Dramatically Shifting Linamar Sales Mix

Electrified Vehicle & Propulsion
Agnostic Sales
% of Total Light Vehicle Sales



Electrified Vehicle & Propulsion
Agnostic New Business Wins
% of Total Mobility NBWs





SKYJACK

SJIII 3219

SJIII 3219 DC ELECTRIC

SKYJACK

Global Manufacturing Expansion Underway



Mexico:

A North America capacity expansion with a new site in Saltillo area



Hungary:

Increased production capacity at the OROS site.



China:

Launching Electric DC Scissor lift models initially in existing Linamar Tianjin facility, to be followed by new Greenfield site constructed.





MacDon is the world leader in technology, innovation, and manufacturing of high-performance harvesting equipment.





Salford Group manufactures high-quality tillage and application equipment with a performance advantage.

Salford strives to create outstanding customer experiences and maintain product leadership through innovation.



Linamar Long Term Sustainability Roadmap & Goals



We commit to being a net zero emissions organization inclusive of the operation of our facilities, our supply base and the products we supply to by 2050.

Our Goal:



Net zero emissions
by **2050**

**Our
Commitment:**

Net Zero Facilities
Net Zero Supply Chain
Net Zero Customer Products



Sustainability Progress

- In 2022, complete a full Global CO₂ Emissions Inventory Quantification Project creating baseline for future target reductions
- Implemented energy savings targets and best practices into our CAT (Cost Attack Team) continuous improvement process.
- Increasing disclosures in upcoming Corporate Sustainability Report
- Promoting base of Canadian operations as a source of carbon-efficient production to our customers





Thank You

www.linamar.com

  @linamarcorp
  Linamar Corporation