

Linamar Corporation A Global Powerhouse in Diversified Advanced Manufacturing

Investor Presentation August 2021

Forward Looking Information, Risk and Uncertainties

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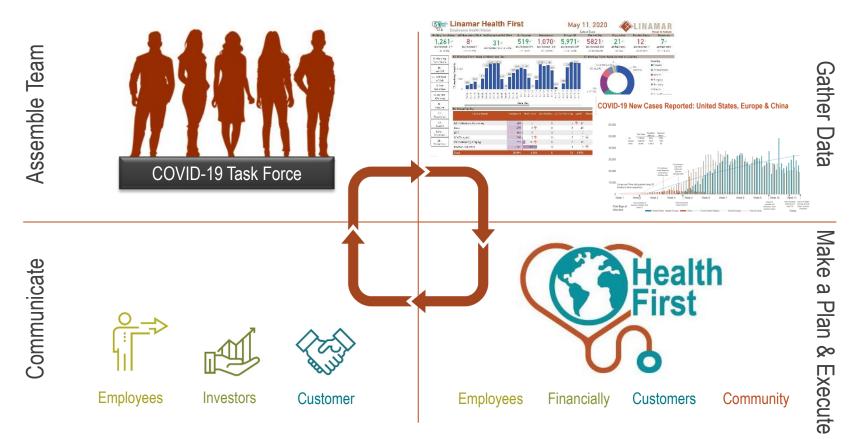
COVID-19 Update

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Pandemic Crisis Management



Current Focus

- Safe Workplace
 - Ensure we continue to maintain a safe work environment
 - As vaccination rates continue to climb we are looking at implementing new protocols to reflect our ability to interact more together safely
- Testing
 - Testing running on a regular basis for Linamar employees in jurisdictions where test kits are available
 - Regular testing is key to controlling community spread
 - Most contagious in 1-3 days BEFORE first symptoms
 - Only way, along with vaccination, we keep ourselves and safe and get back to normal
 - Critical to avoiding another wave driven by variants
- Vaccinations
 - Encouraging employees to get fully vaccinated
 - Core Guelph plants 81% first shot complete
 - Vaccines have been proven safe by extensive clinical trials and rigorous government review
 - Only way, along with testing, we keep ourselves and families safe and get back to normal
 - Critical to avoiding another wave driven by variants
 - Linamar Skyjack Vaccination Clinic a Huge Success
 - Completed >57,000 injections for Wellington Dufferin Guelph in 5 months of operation
 - Our clinic recognized as the most efficient with best throughput per staff member
 - Playbook on how to launch posted on website for other companies to access
 - Looking at possibly creating a mobile unit to help clean up remote/rural areas not yet vaccinated, also to run pop ups at our plants



Manufacturing Flexibility Supports our Communities Rapid Shift to Ventilator Production Saved Lives

- In March 2020, Linamar was awarded 5 production contracts on fully assembled ventilators, ventilator subassemblies or individual ventilator components, as well as full assembly of a UV based disinfectant unit
 - Part production within **2 weeks** of order for component work
 - Assembly ready for UV disinfection unit in 4 weeks
 - Assembly ready for "ICU in a box" life support and ventilator system of 1,700 different components in 6 weeks
 - In total manufactured nearly 1 million ventilator parts in 2020
- Our organizational culture, agility and manufacturing expertise has enabled us to rapidly respond to public needs during this pandemic through expedited & complicated production launches
 - Our equipment is flexible and can make a variety of types of parts
 - Our team is responsive, technically excellent and can adapt to make new products quickly and capably

Thornhill Medical MOVES SLC Full Integrated ICU Ventilator 765 delivered



CleanSlate UV Based disinfectant unit 325 delivered



Zoll Ventilator 10,000 parts delivered

GM Ventec VOCSN Integrated Multifunction Ventilator 310,000 parts delivered



O-Two Medical eSeries e700Ventilator 600,000 parts delivered



Linamar Skyjack Vaccination Clinic Wraps Up

- Clinic launched early March
- >57,000 Shots Administered
- Playbook posted on Linamar website to assist any company in launching their own clinic quickly



Linamar (Skyjack) Vaccination Clinic Playbook

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Access Forms and Additional Resources from Wellington-Dufferin-Guelph Public Health









Linamar - A Leading Global Advanced Manufacturing Company

Leading Edge Al Enabled Technology

SOLUTIONS TO POWER THE FUTURE OF VEHICLES, MOTION, WORK & LIVES

> Deep Manufacturing Expertise

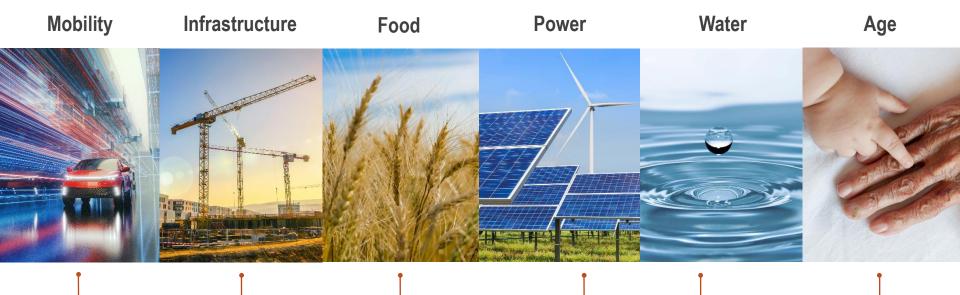
Mobility

Carbon Efficient Electrified Lightweight Connected & Autonomous New Mobility

Infrastructure Safe & Efficient Man & Work to Height

Agriculture Optimized Harvest Yield & Availability of Food

Linamar 2100: Market Focus Addresses Key Global Trends



Rapid Technology Evolution Growing Intensity to Address Environmental Concerns

Urbanization

Growing Global Population Aging Global Population

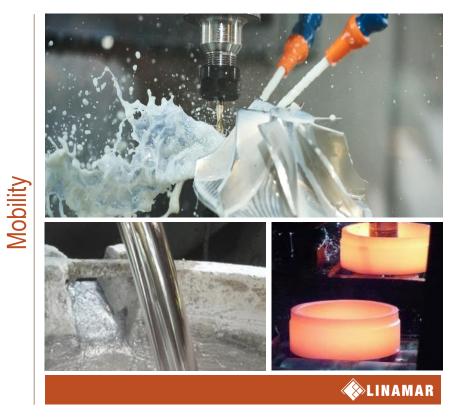
Core Brands and Diverse Markets

Diversified Manufactured Products that Power Vehicles, Motion, Work and Lives

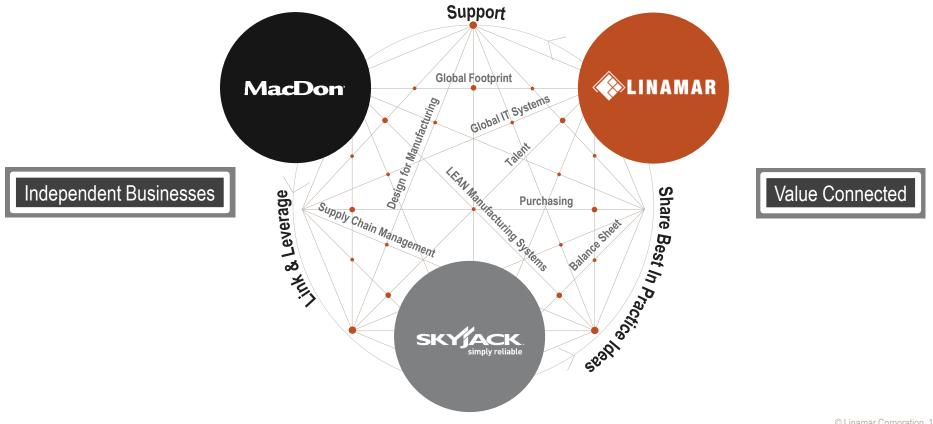








Linamar's Unique Value Creation Model Deeply Interconnected Businesses Driving Value Across Multiple Vectors



Key Drivers of Market Opportunity



Key Market Strategies

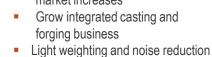
Mobility Skyjack **MacDon**

- Increase & balance CPV in BEV, HEV, FCV
- Mine opportunistic ICE market as volumes decline but addressable market increases
- Globalize and expand product lineup in all 3 regions
- Focus on growth in China
- Focus on European telehandler strategy

- Global growth
- Expand product lineup

- Successful launch and learn from Synaptive
- Lever off ventilator connections made
- Focus on contract manufacturing for medical implants & instruments











Market Concentration Balance

Sales 22% Industrial Mobile Industrial Equipment | Fabricated Assemblies



Transportation Engine | Transmission | Driveline | Body



AGRICULTURAL





OFF HIGHWAY 2.1



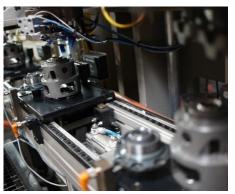
Q2 YTD 2021 - Industry figures are a percentage of sales

Diverse Core Capabilities

Metal Forming

Robotic Welding Laser cutting Metal Forming Stamping Painting Assembly





Machining & Assembly

Advanced Automation & Robotics CNC Expertise Complex Assemblies Hydroforming Heat Treatment

Forging

Hatebur High Speed Hot Horizontal Forging Conventional Vertical Forging Cold Forming Ring Rolling Radial Forging





Light Metal Casting

Gravity & Low Pressure Aluminum Die Casting

High Pressure Aluminum & Magnesium Die Casting

Strong Global Footprint



ESG is a Long Held Priority

Environment

- Green technology is a key growth strategy driving product innovation in all business
- Energy and water conservation programs running in all facilities
- Energy and water usage per dollar sales trending down
- Rooftop solar power on nearly 40% of global facilities
- Investing in off grid co-gen projects
- Low energy lighting installed in all global facilities
- 85% of global plants ISO 14001 (environmental standard) certified

Social

- Diversity Drives Results Initiative
 - 20-22% female leaders vs 19% female workforce
 - Strong ethnic diversity in leadership
 - Recognized by the Globe & Mail in their Women Lead Here list of companies with exceptional diversity programs
 - Diversity Council launched
- Supplier Diversity Program & Conflict Minerals Policy
- Signatory to BlackNorth Initiative
- Significant external promotion of women in Leadership, STEM & Trades – SBS 2022 launched
- Charitable Giving arts, education, healthcare, youth and community key focus involving broad leadership
 - Scholarships in Engineering (UG), Accounting (WLU), Dual Eng/Business (UWO, Women)
 - GG Hospital \$5 mill (with family)
 - Covid Support Vents, Testing, Vaccine Clinic



- Detailed review of every governance policy conducted yearly with Board of Directors
- <u>Contactyourboard@Linamar.com</u> direct contact to Board established to facilitate shareholder interaction
- Process established to allow key shareholder interaction with Independent Board members
- Significant enhancement to disclosure around compensation and governance policies in MIC this year
- New board member Lisa Forwell officially joined the Board with her first meeting in Aug 2020
- Annual integrity and anti-corruption training
- Whistleblower policy to ensure good conduct
- Skill matrix to ensure comprehensive board capabilities
- Diversity Policy Adopted Mar 2021

Linamar Long Term Sustainability Roadmap & Goals



We commit to being a net zero emissions organization inclusive of the operation of our facilities, our supply base and the products we supply to by 2050.



Why?

- 1. What we do today determines the future of our planet.
- 2. The future of our planet **matters to us**; it also matters to our Employees, our Customers and our Shareholders.
- 3. Addressing environmental challenges is a global imperative which will create massive **market opportunity** for those with the solutions.

Principles

- Environmental Sustainability needs to be something each and every one of us commit to – we each play a part in this large connected puzzle, what each of us does matters and counts.
- 2. What we do impacts others we need to lead by example by doing what we do better for the benefit of all our stakeholders.
- 3. Find **balanced** solutions that optimize impact for the Environment as well as our Employees, our Customers and our Financial performance

First Corporate Sustainability Report Published Q2 2021

Diversity Drives Results



Measure

- Creating metrics to track progress
 - Measure a variety of areas ie Leadership, Discipline, Students, STEM, Succession, E1T1, Trades
- Snapshot plus trend over time
 - Women
 - Ethnic/Race
 - Youth

Diversity Council

- Diverse group, M/F, ethnic diversity etc.
- Track progress
- Suggest ideas to improve diversity and inclusion
- Launched in 2021

Initiatives

- Unconscious bias training
- Gender
 - SBS Inspiring women into STEM through role models
 - Western Scholars
 - Women in Trades
 - Camp
 - Mentor night
 - Female apprenticeship program
- Ethnic/Race -- Signatory to BlackNorth Initiative

Innovation

Driving the Advanced Manufacturing Agenda

Broad Innovation Strategy



Process Development Material Development Lighter, Stronger Manufacturing Partnerships with Tech Startups

Digitization through AI/ML

Tangential Innovation



Innovation Driving Green Technologies, Digitization & Operational Efficiency Underpinning Strategy in Each Business

Green Technologies

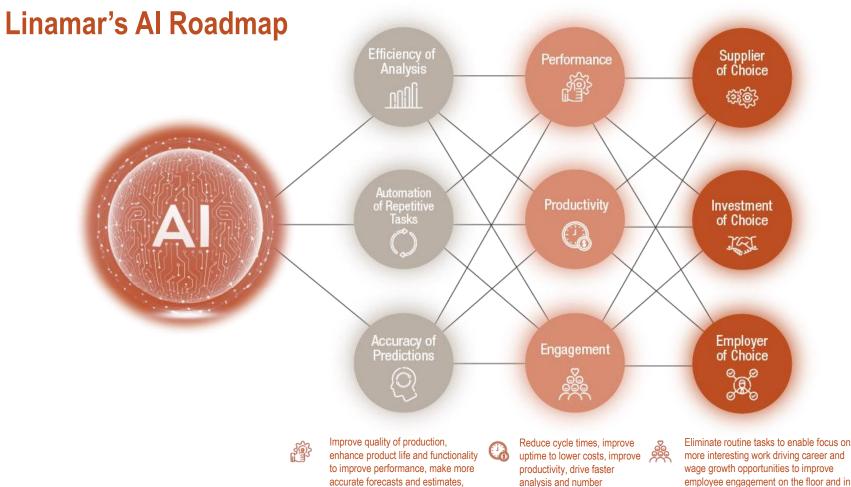
Digitization

Operational Efficiency



Business Strategies Impact Product Design & Facility Function

		Mobility	SKYJACK simply reliable	MacDon	Medical			
Green Technologies								
	PRODUCT	Electrification & Emission Reduction	Electrification	Precision Agriculture	Compact & Energy Efficient			
	FACILITY	Technology Investments to Reduce Facility Carbon Footprint						
Digitization & Operational Efficiency								
	PRODUCT	Lighter & Quieter	Digitization & Telematics	Optimize Harvest	Digitized & Autonomous			
	FACILITY	Industry 4.0 Investments to Improve Facility Efficiency						

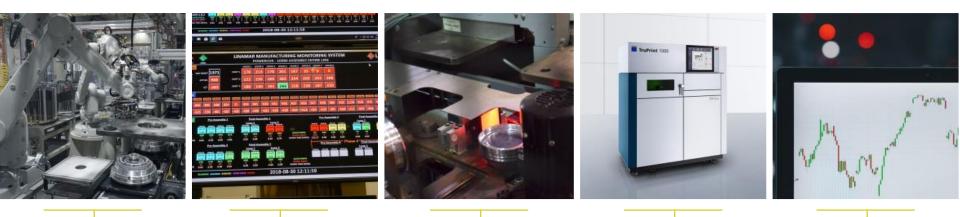


better predictions around promotions.

crunching.

wage growth opportunities to improve employee engagement on the floor and in the office.

AI/ML Driving Innovation & Efficiencies



ADVANCED ROBOTICS

Development of advanced collaborative robots to drive more efficient and safer automation

DATA COLLECTION

1. Improve equipment uptime & tool life & reduce cycle times

2. Sensors in products track performance, drive design improvements

3. Enable operational improvements through telematics

VISION SYSTEMS

Evolving vision systems to more accurately gauge & inspect products for better product integrity

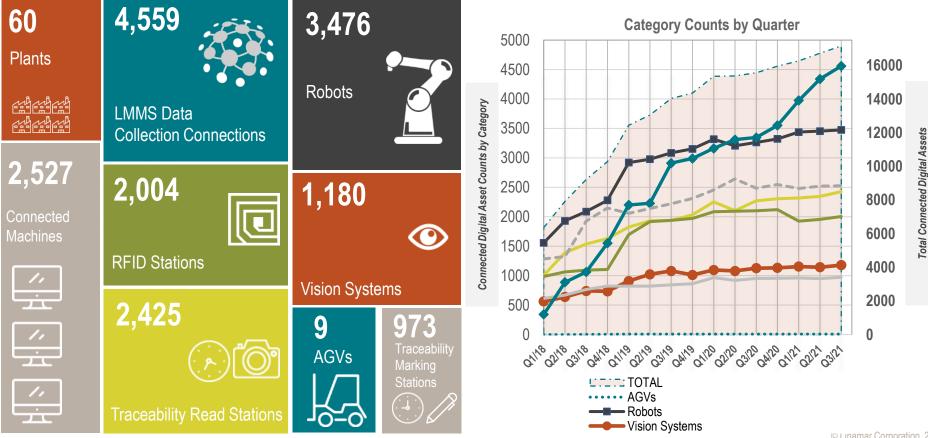
(3D PRINTING)

Identify applications today (proto, tooling), develop for future production potential

PREDICTION & ANALYSIS

Assessing other processes of analysis & prediction that can be more efficiently & accurately done by machine

Digitization with AI/ML and Our Digitization Journey July 2021



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Q2 2021: Performance Highlights

Focus on Customers



- Key Strategic New Business Wins:
 21% of YTD wins Flectrified
- MacDon continuing to drive great market share growth for both draper headers and windrowers internationally, notably in Europe
- Skyjack strong top line growth in 2021 into 2022 with expanding margins

Focus on Employees



- Pandemic control proceeding well
 - Operated Vaccine Clinic on Linamar property for the community – great feedback, >57,000 shots given as of early August
 - Launched bi-weekly testing of all Guelph employees
- Increased Diversity & Inclusion Initiatives & Council established
- Enhanced Succession and Talent Management
 Programs

Focus on Financial



- Normalized net earnings up 586%
- Sales up 71%
- \$138 million in free cash flow and liquidity level high at \$1.7 billion
- Solid improvement in segmented normalized OE
 - Mobility up 148 million vs. last year
 - Industrial up nearly 2x vs. last year

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Sales, Normalized Earnings, and Margins (in millions CAD)

	Q2 2021	Q2 2020	% Δ
Sales	1,575.3	923.6	70.6%
EBITDA – Normalized ²	259.2	92.1	181.4%
EBITDA – Normalized Margin	16.5%	10.0%	
Industrial OE – Normalized ¹	66.3	36.5	81.6%
Industrial OE – Normalized Margin	16.8%	14.1%	
Mobility OE – Normalized ¹	85.9	(55.9)	253.7%
Mobility OE – Normalized Margin	7.3%	(8.4%)	
OE – Normalized ¹	152.2	(19.4)	884.5%
OE – Normalized Margin	9.7%	(2.1%)	
NE – Normalized ³	106.9	(22.0)	585.9%
NE – Normalized Margin	6.8%	(2.4%)	
EPS – Normalized ⁴	1.63	(0.34)	579.4%

1 - Operating Earnings before unusual items and foreign exchange impacts from revaluation of the balance sheet.

2 - EBITDA before unusual items and foreign exchange impacts from revaluation of the balance sheet.

3 - Net Earnings before unusual items and foreign exchange impacts from revaluation of the balance sheet, tax affected.

4 - Earnings per share (EPS) before unusual items, and foreign exchange impacts from revaluation of the balance sheet, tax affected.

<u>Q2 2021</u>

The key factors impacting results in the quarter are:

- Strong market demand in all businesses; partially offset by
- Chip related customer shutdowns negatively impacting sales and earnings in auto business;

FX headwinds;

- Less government subsidies as markets continue to recover; and
- Supply chain, labour availability and logistics challenges increasing costs and hindering production in all businesses.

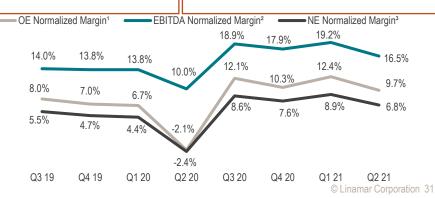
The key impacts to the segments vs prior year are:

Mobility

- Global light vehicle markets up 45%;
 - Mobility sales growth of 78% far exceeds market growth; partially offset by
- Reduced customer production levels due to semi-conductor chip shortages; and
- FX headwinds.

Industrial

- Skyjack markets strongly recovering & market share up in targeted boom markets;
- MacDon markets & market share up in all core products; partially offset by
- FX headwinds.



Market Snapshot

			P					X
2021	Light Vehicle	Commercial Truck	Combine Heads	Access	2022	Light Vehicle	Commercial Truck	Access
North America	▲ 12.3%	▲ 29.4%	▲ 20.0%	▲ 30.9%	North America	▲ 16.4%	▲ 5.7%	▲ 25.0%
Europe	▲ 8.9%	▲ 17.3%	▲ 10.0%	▲ 37.4%	Europe	▲ 12.4%	▲ 6.6%	▲ 18.1%
Asia	▲ 8.5%	▼ 23.3%	n/a	▲ 147.1%	Asia	▲ 7.6%	▼ 22.0%	▲ 5.5%
Rest of World	▲ 21.2%	n/a	▲ 10.0%	n/a	Rest of World	▲ 13.1%	n/a	n/a

Above projections are external industry expert estimates for total market % unit change as a whole vs. prior year in each of the respective market segments. They are not internal expectations of Linamar's results.

Source: IHS Markit estimates for LV, CV Production. Industrial and Agriculture Markets utilize, 3rd party industry analysts as well as internal forecasts. Asia Access Market includes ROW. Asia & Europe Access markets are AWP only (excludes telehandlers). Updated July 27, 2021

Outlook Q3 Expectations

Auto

• Risk we could see similar impact in Q3 as seen in Q2 2021 from chip related shutdowns

Ag

- Solid growth over prior year
- Modest growth over Q2 2021

Access

- Solid growth over prior year
- Modest growth over Q2 2021

Cash

Continued positive free cash flow

General

- Expect continued cost impacts and production disruptions from supply chain and labour shortage issues in both segments
- Currently not forecasting additional government pandemic related subsidies past Q2
- Given ongoing challenges and uncertainties, Q3 should be conservatively forecast to be similar to Q2 2021 in earnings performance.

Consolidated	Normal Ranges	tanges 2020 Actuals Expectations 2021		Expectations 2022	
Sales Growth		(21.6%)	Double Digit Growth	Continued Double Digit Growth	
Normalized Earnings Growth EPS EBITDA		(32%) (15%)	Strong Double Digit Growth	Continued Double Digit Growth	
Normalized Net Margin	7.0% - 9.0%	5.4%	Expansion Back Into Normal Range	Expansion, Normal Range	
Capex (% of Sales)	6.0% - 8.0% 264m Up From 2020 4.5% Under Normal Range		Up From 2021 Within Normal Range		
Leverage Net Debt:EBITDA		0.50x	Continued Improvement	Continued Improvement	
Free Cash Flow		\$ 1,185 m	Solidly Positive	Continued Solidly Positive	
Industrial					
Sales Growth Skyjack MacDon			Double Digit Growth Double Digit Growth	•	
Normalized Operating Margin	14.0% - 18.0%	13.4%	Light Expansion Towards Normal Range	Expansion, Low End Normal Range	

Mobility				
Factors Influencing Sales Growth Launch Book \$3.7 Billion Driving Incremental Sales Of:		\$376m	\$500 to \$600 million	\$600 to \$700 million
Business Leaving (% Consolidated Sales)	5.0% - 10.0%	<u> </u>	Low End of Normal Range	Low End of Normal Range
Normalized Operating Margin	7.0% - 10.0%	6.5%	Expansion, Mid Normal Range	Expansion, Normal Range

Infrastructure

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SKYJACK

KYJACK

KYJACK



Skyjack focuses on maximizing customer

utilization and return on investment by

proudly providing them quality-engineered,

simple and reliable access & material

handling solutions on a global basis.



Industrial Segment Impacts - Skyjack

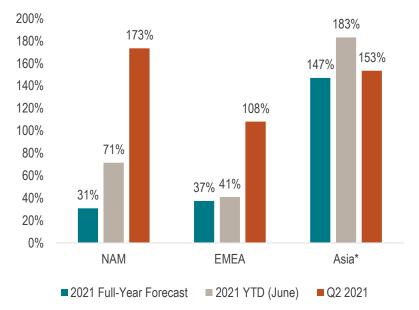
Access Equipment Market Commentary

- Continued recovery of Aerial Work Platform (AWP) market in Q2 2021. All regions saw triple-digit increase versus Q2 2020 (low prior year comparison due to pandemic related lockdowns)
- Customer fleet utilization levels remain within 5% of 2019 levels.
- Rising commodity prices, supply shortages negatively impacting production and costs.
- NAM Access market up 173% YOY in Q2, 71% YTD (June)
- EMEA Access market up 108% YOY in Q2, 41% YTD (June)
- Asia Access market up 153% YOY in Q2, 183% YTD (June)
- 2021 is expected to see double-digit growth in core NAM and EMEA markets, Asia expected to be up 147%
- 2022 is expected to continue to see double digit growth in core NAM and EMEA but single digit growth in Asia



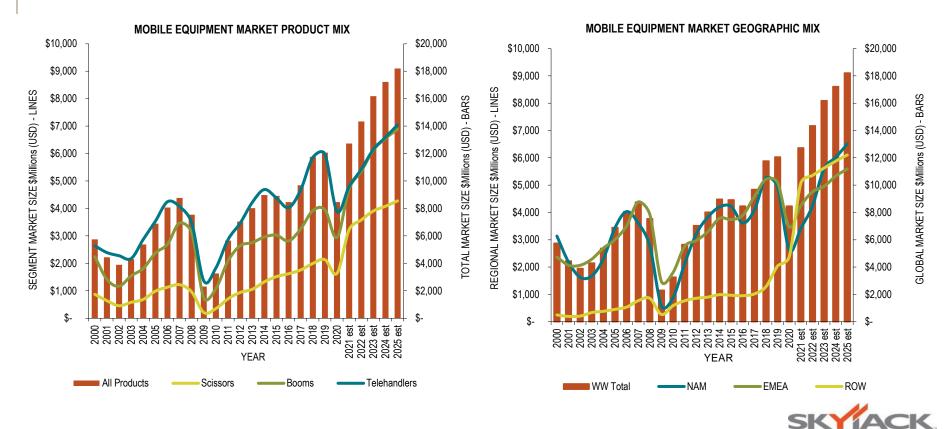
2021 Access Industry YTD Results & Forecast

% Change vs. Prior Year



Source: Industry & Internal management reports. *Asia Access Market includes ROW. YTD results are Aerial Work Platform (AWP) only. Asia & Europe forecast are AWP only (excludes telehandlers). NAM forecast includes telehandlers. Updated August 4, 2021

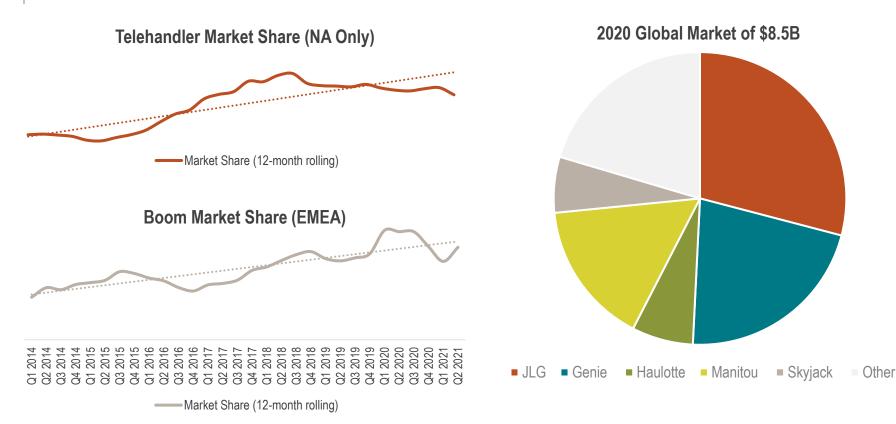
Access & Material Handling Equipment



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Source: Skyjack Internal, July 2021

Skyjack Market Share



Innovation in Aerial Work Platforms

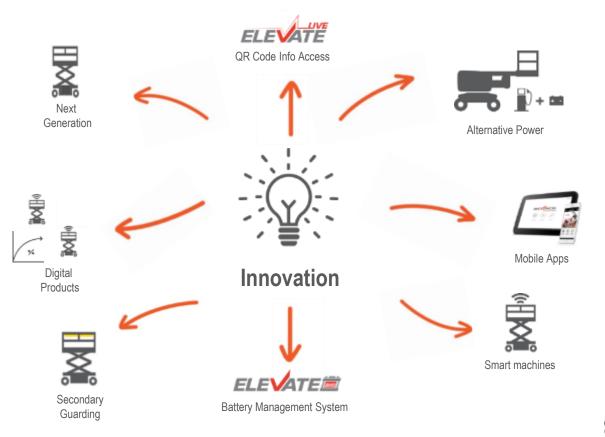


SJ20 Vertical Mast Lift

- Began shipments to the rental market in early spring 2021
- Offers 20' working platform height, full electric drive, improved duty cycle and battery life
- Received 2021 Editor's Choice Award from Rental Magazine



Skyjack's Innovation Strategy



SKYJACK

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MacDon

MacDon is the world leader in technology, innovation, and manufacturing of highperformance harvesting equipment.



Agricultural Market

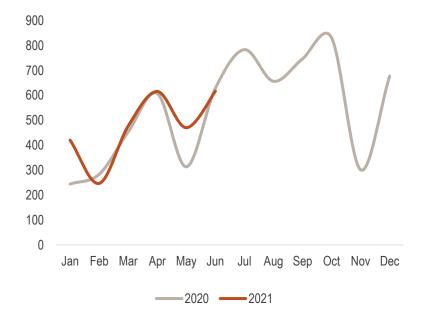
Agriculture Market Commentary

- Ag. retailers seeing lean inventory indicating retail demand is high
- Commodity price rally, improved farm net income outlook continuing to boost retails
- Continuing to see challenges with global supply chain availability, material costs, and logistics
- North America combine retails up 10% in Q2, 13% YTD (June)
 - Canada combine retails up 22% in Q2, up 22% YTD (June)
 - United States combine retails up 7% in Q2, 10% YTD (June)
- 2021 North American combine header retails expected to be up 20% versus 2020
- The coming months will give us a better idea of the success of the harvest and therefore farmers attitudes towards buying for 2022



Source: AEM & MacDon internal, August 2021. YTD North America based on AEM Combine flash report.

North American Combine Retails



Key Market Strategies and Growth

Farming income, cash receipts, and combine retails indicate a positive outlook for 2021 farming equipment orders.

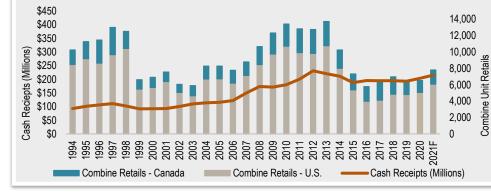


Food

- Build on MacDon acquisition as the foundation from which to expand global ag business overall
- Regional growth initiatives
- Advanced and disruptive technologies
- Global parts distribution
- Laser focus on operations
- Product line diversification



Combine Draper Market Share (Europe)





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Innovation in Harvesting Equipment

New MacDon FD2 Series Announced

- The new 2 Series FlexDraper[™] launched to the market as a 2022 Model Year
- More crop capacity, enables faster cutting speeds, and more flex for better ground following
- Begins production Spring 2022

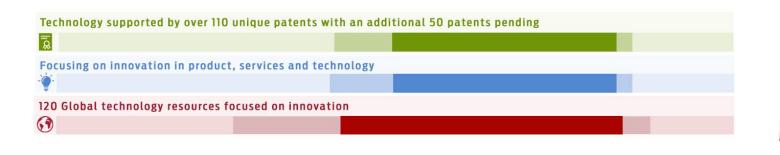


MacDon

MacDon Strategy



Portfolio Expansion | Advanced Technologies | Geographic Expansion | World-class Product Support | Laser Focused Operations







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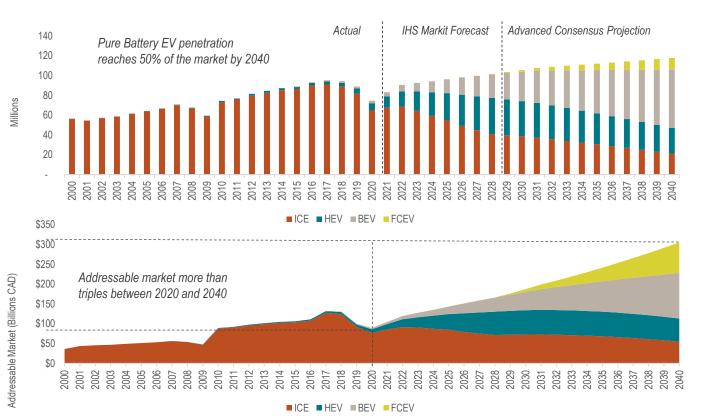
Key Market Strategies - Flexible & Opportunistic



Mobility

- Increase CPV in BEV, HEV, FCV
- Mine opportunistic ICE market as volumes decline but addressable market increases
- Grow integrated casting and forging business
- Carbon efficiency, light weighting, noise reduction

Source



IHS Forecasting 2000-2028 Advanced Consensus Projection 2029-2040

ii) Production Share of Technologies by 2040 of ICE 18%, HEV 22%, BEV 50%, Fuel Cell 10%. (Based on Consensus Average of External Industry Expert Forecasts for BEV adoption, Updated August 4, 2021)

Light Vehicle Sales

Demand Staying Well Above 2020 Despite Lack of Vehicles to Purchase re Chip Issues



- June sales expected to be down 15% YOY due to lower inventory levels associated with semiconductor shortage.
- 2021 sales expected to increase by 6% to 25M, highest since 2018.



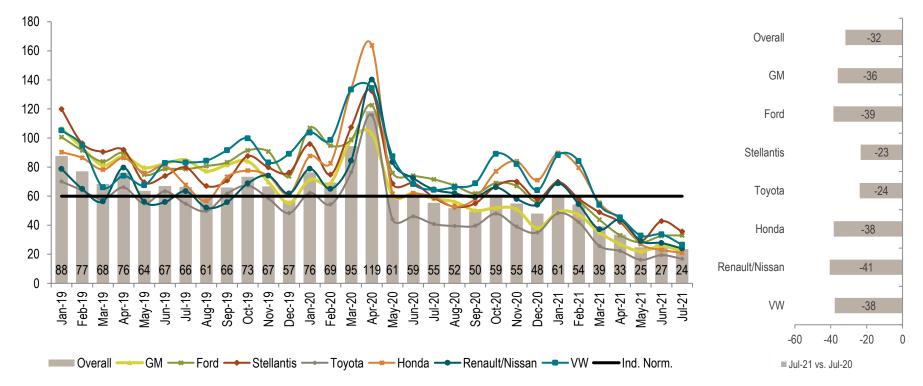
- June sales expected to be up 14% YOY as sales continue to recover from low levels reported last year during pandemic related lockdowns.
- 2021 sales expected to increase by 8%.



- US sales up 4% YOY in July. July sales negatively impacted by record low inventory levels due to semiconductor shortage.
- 2021 US sales expected to grow by 14% to 16.7M.

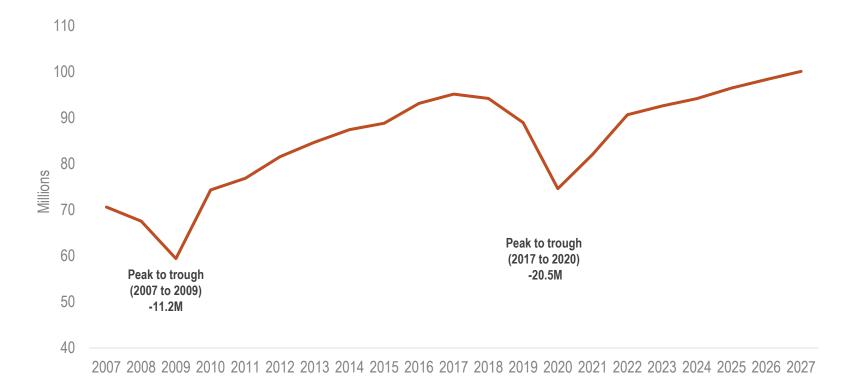
US Light Vehicle Inventory – Days' Supply Will Take Years To Replenish Inventory Levels Regardless of Demand...

Change vs Same Period Last Year



Global Light Vehicle Production

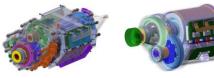
2017-2020 peak to trough reduction of 20.5M units, much greater than 2008/9 financial crisis. Pent-up demand expected to drive recovery, leading to long, sustainable period of growth. 2021 production expected to grow by 10%, followed by average annual growth of 3%.



Technology Leadership Key to Growth

Innovation in Design, Development, and Manufacturing

- Innovative design & engineering solutions to provide cost effective solutions to OEMs
- Ex. Fully integrated eAxle systems for hybrid & electric vehicles



 Ex. Integrated hydroformed assembled camshaft within one-piece cast aluminum carrier housing with unique-to-Linamar manufacturing process

Lightweighting Solutions

- Using unique manufacturing processes, materials, and designs to produce lightweighting solutions that achieve fuel efficiency & CO2 reduction
- Ex. High pressure die-casting for structural components
- Ex. Adapting forging gear designs & processes to achieve near net shape



Commercial eAxles



- Initial Commercial Vehicle fleet partnership development program
- Installed in 4 test vehicles in the US for past year

all states

Gen II

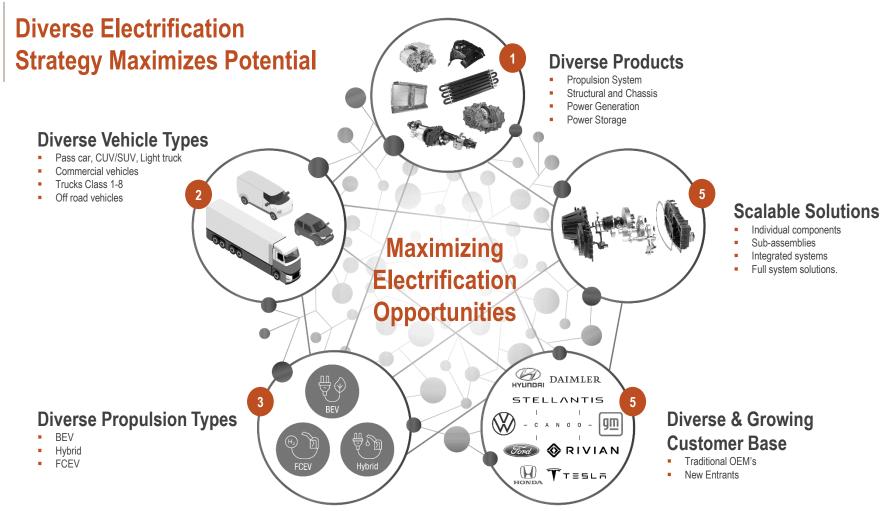
- Government body Sponsored Collaboration Program
- Design optimized from Gen I
 Similar performance, simplified design

Future Gen III Developments



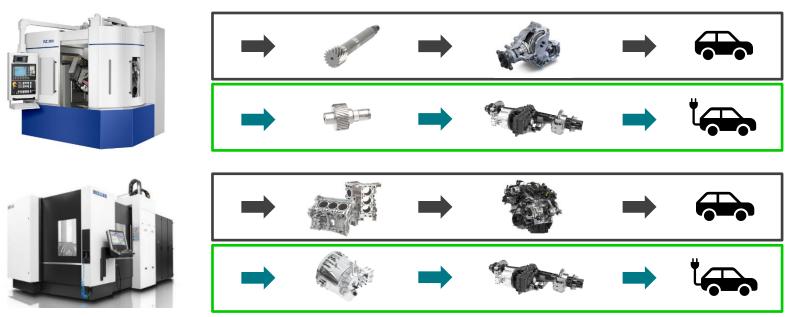
- Optimized for multiple applications
- Based off Gen II design and customer feedback
- Low cost, High power density, Offthe-shelf design

Now Design Expanding to meet customer Prototypes Performance Refined Design Technologies needs for advanced features Building capabilities for the eAxle ²roduction following: Initial I Park lock systems Innovation First production eAxle Built customer interest Focused on low cost Pushed limits of power Disconnect systems Penetrated market density and optimization awards designs eLSD Developed initial Expanded reputation Diversified portfolio Performance application Multi-speed gearboxes production award pending engineering capabilities Expanded engineering globally capabilities



Flexible Manufacturing Strategy

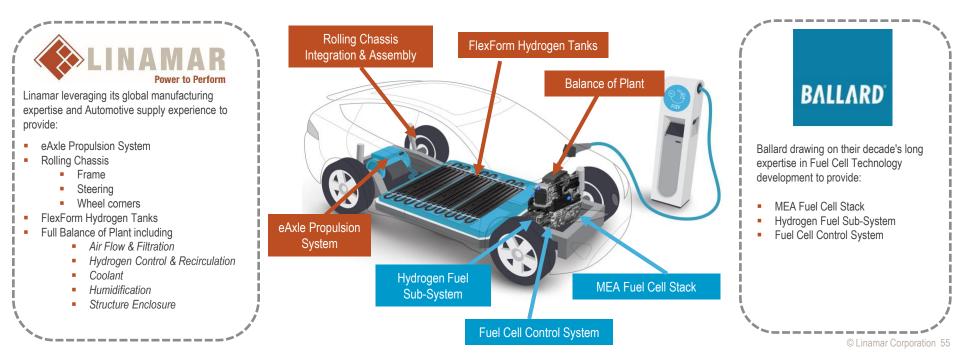
- Capital assets currently employed in Linamar's operations can be adapted to manufacture electrified components at little to no incremental CAPEX
- For instance, the same gear grinding equipment can produce gears for eAxles and ICE powertrains alike
- This advantage is present across Linamar in many types of equipment (lathes, machining centres, heat treat equipment, straighteners, spline rolling equipment, broaches, polishers, and more)



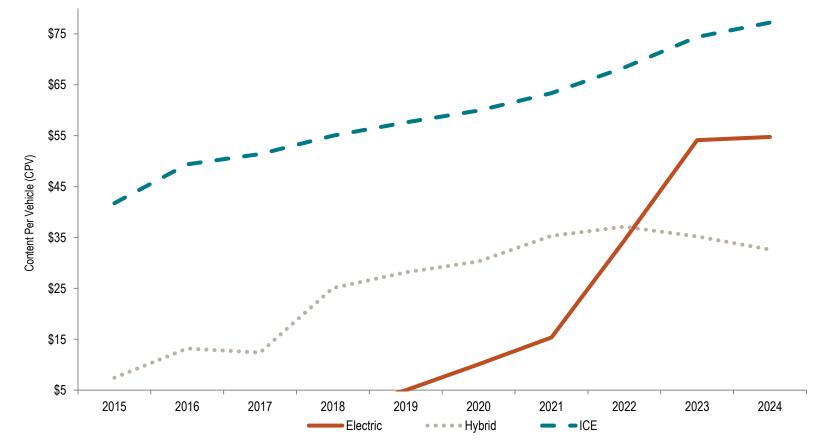
Strategic Alliance with Ballard Power Systems

A Partnership to Develop Fuel Cell Solutions for Light-Duty Vehicles

- Framework Agreement to initially co-develop a fuel cell powertrain solution demonstration platform
- In a secondary phase, the parties will move towards a formal Joint Venture focused on light duty Class 1 and 2 vehicles



Electrified Vehicles Key Growth Opportunity for Linamar



Linamar 2100: Medical & Age

Strategy & Recent Developments

- As a global diversified manufacturer, Linamar's 2100-year plan identifies Age Management & Medial Devices as a long-term strategic market of which to enter into
- In December of 2019, made an initial small equity investment in Synaptive Medical, an innovative medical equipment start-up. Partnership includes a Strategic Manufacturing Agreement to produce its 2 key technologies
- Beginning in mid-March, at the height of the public crisis response to COVID-19, Linamar entered into several Ventilator assembly and component production contracts demonstrating its organizational flexibility and responsiveness in new product areas
- Continue to scope and monitor this business vertical to identify best potential fits for long-term market participation
- ModusV production equipment now installed, and production launched
 - Trained personnel and capacity to scale by Q4 '21



Synaptive Medical Manufacturing Partnership



Modus V[™]

- Automated Robotic digital microscopy
- 3D capability for ideal surgical visualization
- Improves ergonomics and surgical workflow
 - Shorter surgery times benefit all
- Manufacturing at Linamar's iHub launched Q4 of 2020

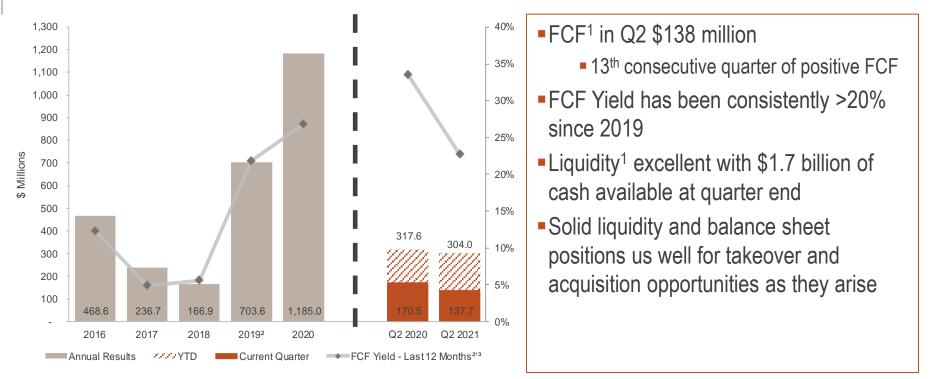


Evry™

- Magnetic Resonance Imaging ("MRI") with excellent imagery, minimal infrastructure & lower operating cost
- Low magnetic field and small footprint
 - 80% lighter weight than traditional MRI enables use in Operating Room, ER, ICU
- Manufacturing at Linamar's new iHub Q4 of 2021

Financial Review

Cash Flow Continues to be a Key Priority

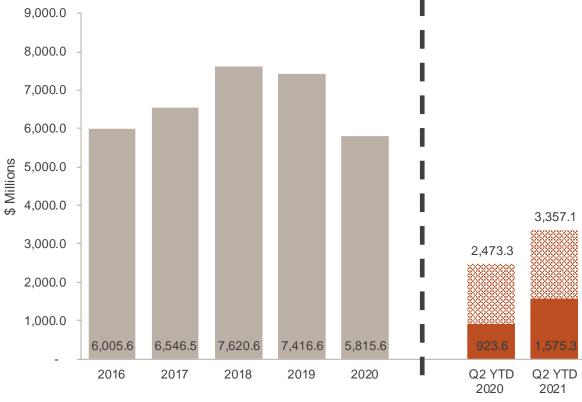


1 - For more information on the Free Cash Flow and Liquidity measure refer to section entitled "Non-GAAP and Additional GAAP Measures" and "Liquidity and Capital Resources" respectively, in the Company's separately released Management Discussion and Analysis ("MD&A").

2 - Free cash flow has been adjusted for additions of property, plant and equipment related to the dissolution of a joint venture.

3 - Free cash flow yield is calculated as free cash flow divided by fully diluted shares divided by share price.

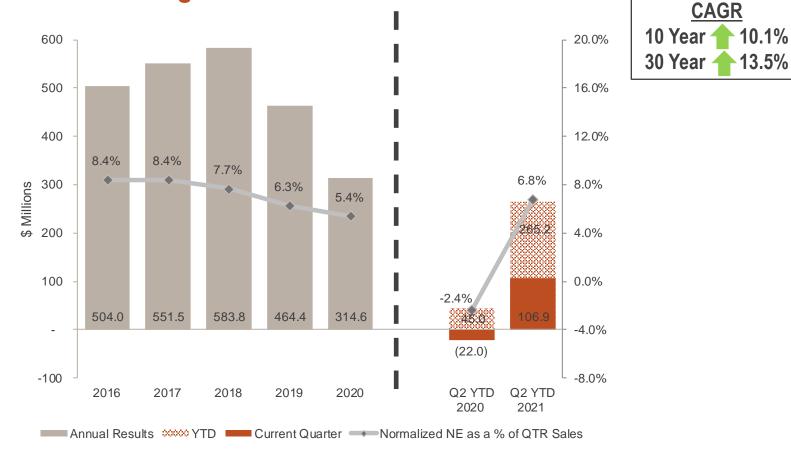
Annual Sales





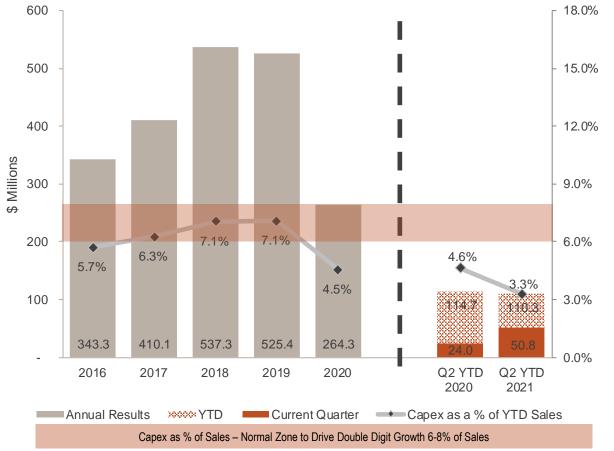
Annual Results *YTD Current Quarter

Normalized Net Earnings¹



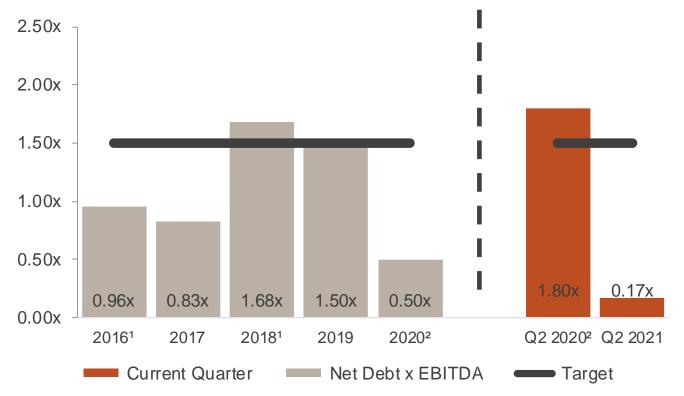
¹Net Earnings normalized for unusual items and foreign exchange impacts from revaluation of the balance sheet, tax affected

Operational Capital Expenditures



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Net Debt to EBITDA



1 - EBITDA includes last 12 month rolling EBITDA on acquisitions.

2 - 2020 EBITDA restated in Q1 2021. Please refer to the definition of EBITDA in the section entitled "Non-GAAP and Additional GAAP Measures" in the Company's separately released MD&A.



Thank You

www.linamar.com



Diverse Key Products



Skyjack Products

Vertical Mast Lifts

Vertical mast lifts with platform heights from 12' (3.6m) up to 20' (5.9m)



Telescopic Booms

Telescopic booms with platform heights from 40' (12.3m) to 86' (26.2m)



DC Scissor Lifts

DC and micro scissor lifts with platform heights from 13' (3.9m) to 40' (12m)



Articulating Booms

Articulating booms with platform heights from 30' (9.0m) to 85' (25.9m)



RT Scissor Lifts

Rough terrain scissor lifts with platform heights from 26' (7.92m) to 64' (19.5m)



Telehandlers

TH Series telehandlers with lifting capacities from 5,500 lbs (2,494 kg) up to 12,000 lbs (5,443 kg) and a ZB model with a lifting capacity of 20,000 lbs (9,071 kg)



MacDon Products

R2 Series Rotary Disc Header



Pick-Up Headers



C Series Corn Headers



R1 Series Pull-Type



D1 & FD1 Series



M1 Series Windrower





<u>Today & In Future</u>: Linamar well positioned to provide content on ICE, Hybrid and EV platforms

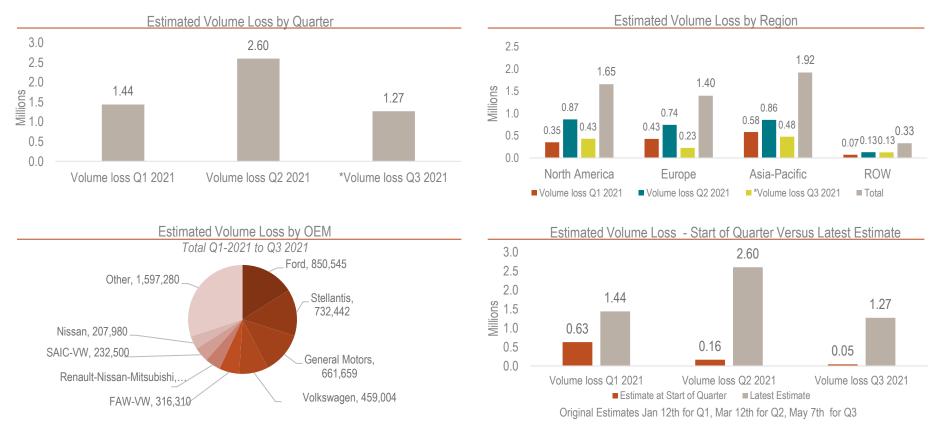




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Semiconductor Chip Shortage – Light Vehicle Production Impact

Total estimated 2021 volume loss of 5.3M units. Supply disruption expected to continue in Q4 2021 and Q1 2022 (amount TBD) with supply stabilizing in Q2 2022.



Source: IHS Markit, August 9, 2021. *Volume loss in Q3 may increase as additional OEMs announce shutdowns due to lack of supply.